



Maximum Comfort News

Spring 2013

www.leggettinc.com

Celebrating
47 YEARS of
SERVICE



PRESIDENT'S MESSAGE

Why Go Anywhere Else?



In our last issue of *MAXimum Comfort News*, we discussed the fact that **“our #1 focus is on customer service.”** We strongly believe, as a local, family-run business, that **our emphasis on satisfying the customer is extremely important.**

At Leggett, Inc., we offer our customers only **the highest quality products and services.** Our comfort professionals know our equipment inside and out, and have been trained and retrained in advanced installation and repair techniques. **Our customer care is of the highest caliber, as well** – we truly respect your home, your time, and your budget. In short, at Leggett, Inc., **we give you the peace of mind you can't get anywhere else.**

Trust the experts at Leggett, Inc.

- * As a member of the **ServAssure Dealer Alliance**, we are pleased to offer you **ServAssure's Satisfaction Guarantee – 100% complete satisfaction or your money back.** Plus, **all parts, labor and materials are covered for 2 years** from your date of installation. No other local contractor can match this vow.
- * As a **Carrier Factory Authorized Dealer and President's Award winner**, we have been recognized as having gone “above and beyond” in terms of service and technical excellence. Just 127 out of over 7,000 nationwide Carrier dealers are President's Award winners.
- * As a **Generac Select Dealer**, our technicians have been factory trained to install and service the company's line of quality whole-house standby generators. See our special Generac promotion on page 5, including the special No Payment, No Interest Financing Package.

Finally, I would like to point out that the driving forces behind Leggett, Inc.'s excellent customer service were my late parents and grandparents, who knew that running a successful business wasn't about account numbers ... house numbers ... or equipment model and serial numbers, but about **finding custom solutions for each individual's real life needs.** They believed what we maintain today: **the customer always comes first.**

Sincerely,

Ernie Leggett
President



**Winner
of 2013
President's
Award**



IN MEMORIAM:

Ann Wise Ferraiolo

Co-founder of Leggett, Inc. in 1966 and mother of Ernie Leggett, Ann Wise Ferraiolo of Mechanicsburg passed away on November 10, 2012, at the age of 81. She was the daughter of the late Frieda and Roy Wise of Allentown. Ann spent much of her life as a stay-at-home mother and grandmother, and she enjoyed membership in a number of organizations over the years. She was also an entrepreneur and was instrumental in starting up and operating three businesses: Leggett, Inc., Fabritique and Auto Diesel Electric.

I can remember, as a child, how my parents, Ann and Charles, and my grandfather, Ernie Leggett, worked out of their home in Camp Hill when the family business started up. We are guided to this day by their principles of being fair and honest. We thank everyone for their kind expressions of sympathy. Memorial contributions may be made to the American Cancer Society of Cumberland, Dauphin and Perry Counties: Capital Area Unit, 2 Lemoyne Drive, Suite 101, Lemoyne, PA 17043.

- Ernie Leggett

Why You Need Cooling System Maintenance

“Why do I need annual maintenance on my central air conditioner?” you might say. “I only use it a few months out of the year.”

There’s probably no other home appliance that takes a beating like your central air conditioner. Your unit is probably switched on every day during the warm weather. The outdoor condenser is exposed to the hot summer sun – as well as rain, dirt, debris, insects, and even mold. That’s why you need annual maintenance to make sure that your A/C works at its very best.

Cooling system maintenance will help you save time, money and stress!

- **Your A/C will last longer**, saving you the cost of buying a new unit.
- **You could lower your utility bills by increasing your energy efficiency by up to 10%** – even higher if your cooling system is low on refrigerant or has other deficiencies that are routinely spotted during a maintenance call.
- **You’ll save on repair costs**, including parts and labor.
- **You’ll protect your investment in your cooling equipment** – and, if your central air conditioner doubles as your heat pump during the winter, that’s even more reason for preventive maintenance.
- **You’ll add more value to your home** – an energy-efficient, well-running air conditioner is a great selling point.
- **You’ll feel more comfortable** – and that’s what having an air conditioner is all about!

If, during the course of your checkup, we find any minor problems, we’ll fix them before they turn into costly repairs.

Don’t give your cooling system the cold shoulder – reward it for its efforts with an annual maintenance checkup and you could save thousands of dollars in energy bills and repair costs. Call now for your appointment.



Here’s what’s typically included in a cooling system checkup:

- ✓ Check operating pressures
- ✓ Check refrigerant charge
- ✓ Check filters
- ✓ Check compressors
- ✓ Check fan motor
- ✓ Check all major parts
- ✓ Lubricate all moving parts
- ✓ Tighten all working connections

If you’re enrolled in our cooling service contract, your annual A/C maintenance is included!

Is It Really a Cooling Emergency?

The last thing you need on a blazingly hot summer day is for your air conditioner to conk out on you. But ... you may not have a cooling emergency on your hands after all! Here’s how to check your central air conditioner before calling for emergency service.

- **Check the settings on your thermostat.** Make sure the temperature control selector is set below the current room temperature, and the system switch is on the COOL or AUTO position. The fan switch should be set to ON for continuous airflow or AUTO if you want the blower to operate only while the air conditioner is operating.

- Try to get the air conditioner to turn on by **lowering the thermostat** to its lowest temperature setting.
- If the air flow out of your registers seems low, **check the air filter.** An extremely dirty air filter can block air flow.
- Make sure all **registers are open and not obstructed.**
- **Check the power disconnect** switch by each unit (outdoor and indoor).
- **Check the fuse/breaker** at the electrical panel for both the outdoor and indoor unit.

• If the problem persists, please call us.
We’ll take care of it!



The Advantages of Ductless Mini Splits

More and more of our customers are asking about ductless mini split air conditioning systems. And with good reason ...

If you've always wanted central air conditioning, but don't want to deal with the inconvenience of installing ductwork in your home, then a ductless mini-split A/C system is for you!

This energy-efficient ductless air conditioner (which serves as a heat pump during the winter) allows you to **cool your home without ductwork!**

Perfect for installing in tight, compact spaces, ductless systems consist of an **indoor air handling unit and a slim-line outdoor condenser unit**, connected by refrigerant lines running through a small (3-to-4-inch) opening in the wall or ceiling. The **sleek, compact indoor unit** can be installed high up on a wall or suspended from the ceiling (with easy access via remote control), and it's so high-tech it looks nothing like a typical air conditioner. The outdoor unit cycles the refrigerant through the lines to and from the indoor unit, where the air is conditioned and then **quietly distributed into the open space.**

Ductless mini-split air conditioners are great for ...

- * Houses with "non-ducted" heating systems, such as hydronic (hot water heat) and radiant panels
- * Installation in compact spaces
- * Retrofits
- * Home additions
- * Very efficient new homes that require only a small space conditioning system



Advantages of ductless mini-splits

- * **ENERGY SAVINGS:** Because they have no ducts, mini-splits avoid the energy losses associated with the ductwork of central forced air systems.
- * **ZONING:** We can install as many as **four indoor air handling units** (for four zones or rooms) connected to one outdoor unit. **Each of the zones has its own thermostat, for greater energy savings.**
- * **SAFETY:** Split systems can help keep your home safer, because there is only a small hole in the wall, while wall and window air conditioners can provide easy access for intruders.
- * **REBATES:** **Federal tax credits, manufacturers' rebates and other incentives may be available.**

This spring go ductless! Experience true comfort and amazing savings with a ductless mini-split system! Call us for details.



Want more information?

Simply complete the form below and send it back to us.



Name (first, middle initial, last) _____

Address _____

City _____

State _____

ZIP _____

Phone _____

E-mail Address _____

Please enter me in your contest to win a \$75 Amazon gift card.

Please see entry rules.

I'd like more information on:

(check all applicable)

- Cooling System Maintenance
- Cooling and Heating Service Contracts
- Ductless Mini-Split Systems
- Indoor Air Quality Equipment
- Carrier Comfort Equipment
- Special Rebates and Offers
- Other: _____

Aaaachooo!

It's Time for IAQ!

(Indoor Air Quality Equipment, That Is!)



Sneezing, wheezing, coughing ... it must be allergy season! But there's no reason to suffer, because we have **several effective and affordable solutions to improve your indoor air quality.**

Why is indoor air quality equipment important? Tightly sealed and insulated homes are great at maintaining comfort ... but that also means that some pretty nasty things are trapped indoors, too – like **dust, odors, chemical fumes, pet dander, irritants, microscopic insects, mold, mildew, viruses, and more.** And, every time you open the doors and windows to let the warm air in this spring, **pollen from trees, weeds and grasses** enters your home.

We feature high-quality Carrier indoor air quality solutions, including:

- * **Air cleaners:** Carrier's state-of-the-art air purifier systems trap and kill bacteria, viruses, mold spores, allergens and other pollutants in the conditioned air – and keep them out.
- * **Fresh air ventilators:** Carrier's innovative ventilators are designed to remove stale air from your home, while keeping valuable energy from escaping.
- * **Ultraviolet (UV) lamps:** Carrier's UV lamps protect the indoor coil of your heating and air conditioning system, effectively killing off mold and bacteria before they can be pushed into the air inside your home.

We also specialize in **Carrier humidifiers**, which our customers tell us they can't live without during winter. Plus, we ensure our customers' peace of mind all year long with **Carrier carbon monoxide alarms**, which feature sophisticated electronics and unmatched sensor technology to detect and record the levels of dangerous CO circulating in indoor air.

Breathe easier this allergy season – and every season. **Call now for a custom indoor air quality consultation!**



Healthy Recipe Corner

No-Cream Pasta Primavera

From *allrecipes.com*

Prep: 25 min., Cook: 35 min., Yield: 6 servings

Ingredients

- 1 (12 ounce) package penne pasta
- 1 yellow squash, chopped
- 1 zucchini, chopped
- 1 carrot, julienned
- 1/2 red bell pepper, julienned
- 1/2 pint grape tomatoes
- 1 cup fresh green beans, trimmed and cut into 1 inch pieces
- 5 spears asparagus, trimmed and cut into 1 inch pieces
- 1/4 cup olive oil, divided
- 1/4 teaspoon salt
- 1/4 teaspoon coarsely ground black pepper
- 1/2 tablespoon lemon juice
- 1 tablespoon Italian seasoning
- 1 tablespoon butter
- 1/4 large yellow onion, thinly sliced
- 2 cloves garlic, thinly sliced
- 2 teaspoons lemon zest
- 1/3 cup chopped fresh basil leaves
- 1/3 cup chopped fresh parsley
- 3 tablespoons balsamic vinegar
- 1/2 cup grated Romano cheese



Nutrition per serving:

Calories: 406;
Cholesterol: 15 mg;
Fiber: 5.9g; Sodium: 252 mg;
Carbohydrates: 54.4g;
Fat: 15.4g; Protein: 13.6g

Directions

1. Preheat oven to 450 degrees. Line a baking sheet with aluminum foil.
2. Bring a large pot of lightly salted water to a boil. Add penne pasta and cook for 10 to 12 minutes or until al dente; drain.
3. In a bowl, toss squash, zucchini, carrot, red bell pepper, tomatoes, green beans, and asparagus with 2 tablespoons olive oil, salt, pepper, lemon juice, and Italian seasoning. Arrange vegetables on the baking sheet, and roast 15 minutes in the preheated oven, until tender.
4. Heat remaining olive oil and butter in a large skillet. Stir in the onion and garlic, and cook until tender. Mix in cooked pasta, lemon zest, basil, parsley, and balsamic vinegar. Gently toss and cook until heated through. Remove from heat and transfer to a large bowl. Toss with roasted vegetables and sprinkle with Romano cheese to serve.

SAVE up to \$2,125*

Plus take advantage of up to \$500 federal tax credit & utility company rebates!

10-Year Parts Warranty!* What a great time to replace your old energy-wasting cooling & heating system with a new Carrier system that will reward you with lower utility bills for years to come!



turn to the experts

* Up to \$1,525 Carrier Cool Cash rebate effective March 1st through June 30th, 2013. System must be installed by July 15th, 2013. Up to \$600 ServAssure rebate. Rebate amounts vary depending on equipment purchased. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Up to \$500 Federal Tax Credit on select models. Ask your tax advisor if you qualify. Call for complete details.



Carrier, the world's leading brand of heating & cooling systems, trusted in more homes than any other brand.

FEDERAL TAX CREDITS ... THEY'RE BACK!

Legislation that Congress passed and President Obama signed into law to avoid the so-called "fiscal cliff" also retroactively reinstated the tax credits for high-efficiency HVAC and water heating equipment that expired at the end of 2011. **The legislation extends the tax credits from January 1, 2012 through December 31, 2013** for qualified equipment. Because the credits were made retroactive to January 1, 2012, they can be used for **qualified equipment that was installed any time during the past year as well as going forward in 2013.**

QUALIFIED EQUIPMENT INCLUDES:

Air conditioners and heat pumps, including mini-split systems\$300 tax credit

Natural gas, propane, oil or electric heat pump water heaters\$300 tax credit

Natural gas, propane or oil boilers with an AFUE not less than 95\$150 tax credit

Natural gas, propane or oil furnaces with an AFUE not less than 95\$150 tax credit

Advanced main air circulating fan used in a natural gas, propane or oil furnace\$50 tax credit

You've Been Given Another Chance to Save Energy And Money – Don't Let It Slip Away! Please Call Leggett, Inc. at 717-737-4562 for Qualifying Models.

And Now a Word from Our Customer ...

Dear Mr. Leggett,

Let me start by saying I love my Mitsubishi ductless split heat pump system. When I moved into my home in August 2010, the one I thing I missed was central air conditioning. Since I have no ductwork in my home, I thought I would have to live with window units, which are noisy and inefficient. When Jeff at Leggett explained the ductless system, I knew it was for me. I got it for the air conditioning, but now love it for the heat, too.

I have 3 units in my home, 2 downstairs and 1 upstairs. I use it with my ceiling fans in the summer and the cool air circulates quite nicely.

In the fall, when it first gets chilly, I use my electric units for heat. This postpones turning on the gas. During the winter, when it gets colder, I generally use the units in conjunction with my gas heat.

I believe my electric heating bill is pretty much equivalent to my electric bill in the summer. Since this is only the second winter I've had this system, plus the fact that my adult son and his girlfriend have moved out, it makes it difficult to say for sure how much money I am saving.

I can attest to the comfort and efficiency of the units. Whether heating or cooling my home, I am quite comfortable and the units are clean and quiet. I also want to say that anyone I have ever dealt with from Leggett has been professional, prompt and courteous. Thank you.

Sincerely,
Jennifer, Camp Hill, PA

*You can read more on mini-splits on page 3.
Call us at 717-737-4562 about your ductless mini-split!*

We'll Pay You to Refer Us!

Refer a friend, neighbor, relative or coworker to Leggett, Inc. today. If that person becomes our customer, you'll earn a \$100 company credit ... and your referral will receive a \$100 company credit, too!*

You can refer as many people as you wish – the more new customers we get, the more company credit you'll earn! Simply make sure they mention your name when they call so you get the credit.

*Some restrictions may apply, call for details.

Why You Need an Emergency Generator

If Hurricane Sandy taught folks on the East Coast of the US one lesson, it was to get a whole-house emergency back-up generator.

When the next big storm strikes, you'll have the peace of mind knowing that you have heat, hot water, fresh food in the fridge, a working stove, TV, Internet, and more.

Leggett, Inc. offers Generac emergency backup generators in a variety of capacities, depending on the types of appliances you wish to operate during an outage. Safely fueled by natural gas, propane, or fuel oil, your generator automatically starts itself when the outage begins and provides emergency power until main power is restored, when it then shuts off.

As a Generac Select Dealer, our technicians are factory trained for service, sizing and sales. We also offer 12-month, same-as-cash financing to make your generator purchase easier! Call 717-737-4562 now for your FREE in-home generator consultation.

GENERAC

**12-month,
same-as-cash financing!**

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Family Owned For 47 Years

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Visit: www.leggettinc.com

LIC. # PA9401



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NEW CONTEST!

WIN A \$75 AMAZON.COM GIFT CARD

We're giving away an amazon.com gift card worth \$75.00 to one lucky Leggett, Inc. customer! As the world's largest online retailer, amazon.com sells just about everything under the sun.

What's more, in our continuing effort to go green, you may now enter the contest online! Just go to www.servassure.com and complete the easy entry form. You may also mail in the entry form on page 3. No purchase necessary to enter and win. Winner will be selected by random drawing at contest end (May 31, 2013) from among all eligible entries received. Odds of winning depend on number of eligible entries received. Contest is open to individuals 18 years and older. Void where prohibited by law. Subject to all federal, state and local laws and regulations.

\$500 Holiday Shopping Spree Winner

The winner of the \$500 Shopping Spree contest featured in the Fall 2012 issue is Connie Busby of Lansdale, PA. Congratulations! See above for our latest contest.

The Dangers of Carbon Monoxide

Carbon monoxide, a colorless, odorless gas, can kill without warning. One of the most dangerous sources of carbon monoxide is car exhaust from warming up your vehicle in the garage, especially if your garage is attached to your house.

Any appliance in your home that burns fuel may emit carbon monoxide, especially if it is not properly ventilated. Whether you are given warning about carbon monoxide poisoning depends on the type of heating fuel you use. **Heating oil systems give off visible warning signs such as smoke or soot as early indicators that something is wrong long before dangerous levels of carbon monoxide can be reached. Gas heating systems, water heaters, and other gas appliances like back-up power generators, on the other hand, can emit dangerous levels of carbon monoxide without visible warning signs.**

Everyone should have a carbon monoxide detector in their home and should test it and follow the manufacturer's suggestions as to when to replace it.

Excellent information about carbon monoxide is available online from the Pennsylvania Safe Homes Coalition. Visit www.pasafehomes.org and click on "Carbon Monoxide Facts."

OFF-SEASON COOLING TUNE-UP SPECIAL!

Save up to \$100.00!

Call the office at **717-737-4562** today and ask about our off-season cooling tune-up special. Non-service agreement customers can save up to \$100.00 and beat the rush with off-season pricing on cooling tune-ups if you call before **April 1st.**

