



Maximum Comfort News

Spring 2014

www.leggettinc.com



PRESIDENT'S MESSAGE

We Go the Extra Mile



At Leggett Inc., we value your business. After all, it's your business that has put food on our tables for the past 48 years. That's why we do everything we can to provide the best customer service possible, why our staff receives the best training available, and why we continue to come equipped with the industry's best inventory, tools, technology and trucks — from the single Dodge A-100 compact van that started it all to today's full fleet of best-in-class service vehicles. We want you to know **you can count on our team to do the job right the first time.** We promise to service your systems so that they'll be ready when needed and able to stand up to whatever the winter throws at them. Our ServAssure two-year 100% satisfaction guarantee reinforces this promise and ensures that you can trust us to address any of your concerns. If you're looking for further reassurance, **read about our Peace of Mind Service Agreement on page 5.**



We are proud to provide home energy audits and upgrades that help conserve our nation's resources, and are pleased to serve the greater Harrisburg area and its communities — the same that we call home. On a similar note, last year was an especially important one for me, as it was in the spring of 2013 that my son Matthew began working with the company full time after earning a degree in business. Like me, Matt grew up learning the trade (as you can see from this picture), so it's no surprise that he's fit right in with our customer-oriented philosophy.



If you recently contracted us for a home energy audit, **back-up emergency generator** (page 5), heating or cooling equipment, ductless split systems, plumbing, electrical service, bathroom remodeling, water treatment systems or anything else, we'd love to hear from you. **"Like" us on Facebook or post a review on Angie's List, and we'll credit your account \$25.** And be sure to tell a friend too. **If you prefer us, refer us ...** if your referral becomes a Leggett, Inc. customer, we will issue you both a \$100 credit that you can use on your next service call.

We hope you will enjoy this issue of *Maximum Comfort News* and would like to wish you and your family good health and happiness.

Thanks again for your business,

Ernie Leggett

Ernie Leggett
President





Ensure Your Comfort with a Cooling System Maintenance Plan

It's the middle of July. The temperature outside is sweltering — so hot it feels as if even your fingernails are sweating. After a long day made longer by oppressive heat, you groggily return to the cool safe haven of your home only to find that your air conditioner isn't working.

DO NOT LET THIS HAPPEN TO YOU!!!

You already insure your car, your health and your home, so why not ensure your comfort too? A Cooling System Maintenance Plan does exactly that. The plan will keep your cooling system running at optimal performance levels and reduce the risk of a breakdown occurring in the middle of a heat wave. This way, you won't have to worry about coming home to a living room-turned-sauna.

And with a maintenance plan you'll also get priority service, so if ever there is an issue with your air conditioning unit or other cooling equipment, you won't have to sweat out a long, painful wait for service — our technicians will be there as soon as possible to fix the problem.

To enroll in a Cooling System Maintenance Plan, contact us today.

Wipe the Tears from Your Eyes with these Tips for Seasonal Allergy Relief

Welling up already? No matter how tidy you keep your home, the air inside might not be as clean as you think. Tightly sealed, well-insulated homes are great at keeping cool air in during the spring and summer, but that also means some pretty nasty irritants are trapped inside as well. Dust, odors, chemical fumes, pet dander, microscopic insects, mold, mildew and more could be floating about, aggravating your allergies. Making matters even worse, every time you crack a window or open the door to let in some "fresh" air, you also invite in pollen and other allergens, which is likely what set you off in the first place.

Fortunately, there are a number of ways to improve your indoor air quality (IAQ), thereby relieving your seasonal allergies:

- ✓ **Air Purifiers** work with your heating and cooling systems to neutralize nearly all airborne pathogens and pollutants. The REME Generator Advanced Oxidation System* is especially effective in this capacity.
- ✓ **Air Conditioners** work as dehumidifiers, removing moisture from the air, thus making it harder for mold to thrive.
- ✓ **Ultraviolet Lamps** kill organisms that can grow on the indoor coil of your cooling system, improving your IAQ while also enhancing your system performance.
- ✓ **Ventilators** remove stale air from your home and use it to precondition incoming fresh air, which helps keep your system operating efficiently.
- ✓ **Duct Cleaning** makes the air inside your home more breathable and allows for greater comfort system efficiency and performance as well.
- ✓ **Allergen-Proof Mattresses and Zippered Pillow Covers** make it harder for dust and other allergens to build up in your bedroom, allowing you to literally rest easier.
- ✓ **HEPA Filters**, or high-efficiency particulate absorption filters, are often used in hospitals, where they are critical in preventing the spread of airborne bacteria and viruses. Many vacuum cleaners also use them.



* The REME, or Reflective Electro-Magnetic Energy, air purification system reduces the presence of microorganisms in your air by 99 percent, using Ionized Hydro-Peroxides® to seek out harmful pathogens and actually change their molecular structure, rendering them harmless. It can also reduce or eliminate odors that accompany smoke, cooking, pets, trash, mustiness, paint and chemicals, so that all you smell is your home's freshness.



Contact us today to schedule a FREE in-home IAQ assessment, which will help you decide on the best way(s) to improve your indoor air quality.

Were You REALLY Comfortable Last Summer?

We mean REALLY, REALLY comfortable, as in “so relaxed you could fall asleep at any moment”-comfortable. Anyone who has come home from a heat wave to a top-of-the-line central air conditioning system is familiar with that that feeling. If you aren't, or if it has been a long time since you've experienced it, then it's probably time to treat yourself to a cooling system upgrade.

There are a few tell-tale signs that a system may need to be replaced, so if you have any doubts or concerns about yours, ask yourself these questions:

- Does my cooling system work less effectively in some rooms than others? Are there some rooms where it doesn't work at all?
- Have I experienced multiple equipment failures? Did I have to make more service calls last year than I'm used to making?
- Is my total energy usage rising even when it appears I'm using the system less?

If you answered yes to any of these, then there's a good chance that your system may be outdated and/or in need of replacement. Here's the good news: air conditioning systems and units today are more efficient, accurate and reliable than ever before.

And thanks to our many available financing options (like the “Cool Cash” offer on page 4), they can be more affordable too. Give us a call for more information or to schedule an in-home consultation that'll help determine whether or not your system is in need of an upgrade.



Want more information?

Simply complete the form below and send it back to us.

Name (first, middle initial, last)

Address

City

State

ZIP

Phone

E-mail Address

Please enter me in your contest to win a \$75 Amazon gift card.

Please see entry rules.

I'd like more information on:

(check all applicable)

- Cooling System Maintenance
- Cooling and Heating Service Contracts
- Ductless Mini-Split Systems
- Indoor Air Quality Equipment
- Carrier Comfort Equipment
- Special Rebates and Offers
- Other: _____

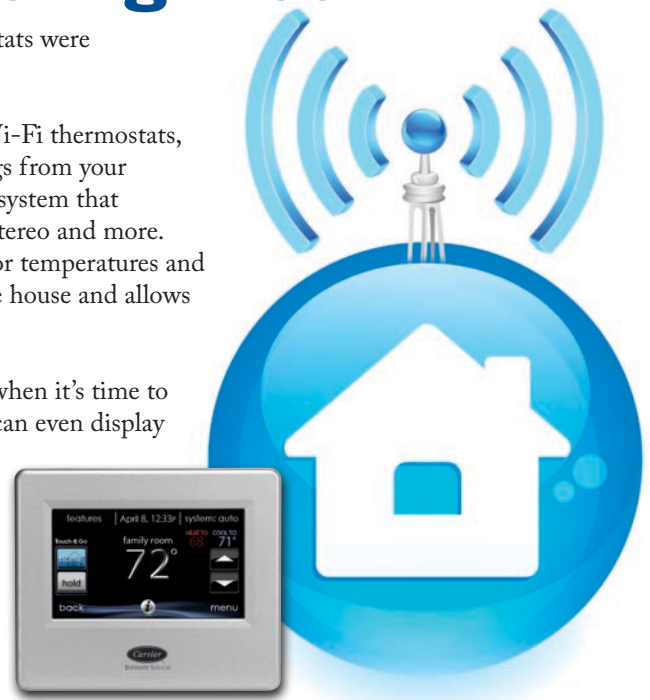
Temperature Control Goes High-Tech

There was a time, not too long ago actually, when manual programmable thermostats were considered a revelation in the world of home comfort. My, how far we've come...

Today's temperature control options go way, way beyond system programming. Wi-Fi thermostats, otherwise known as Internet thermostats, let you control your temperature settings from your computer, tablet or smartphone. They can also be integrated with a "smart house" system that controls practically every electronic device in the home — lighting, security, TV, stereo and more. Even more amazing, Carrier's Infinity® control not only reacts to changing outdoor temperatures and indoor conditions, but also remembers the preferred settings of each person in the house and allows you to set as many as eight different temperature zones in your home.

The latest temperature controls also provide helpful reminders, letting you know when it's time to clean your filter, for example, plus their faceplates can be fully customized. Some can even display digital photographs! That's right — instead of sticking out of the wall like a sore thumb, the thermostat can now serve as part of your home décor. Who would have ever thought that the basic thermostats of decades past would one day evolve into this?

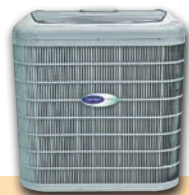
Clearly, when it comes to temperature control, the future is now. To bring these high-tech innovations to your home, call us today.



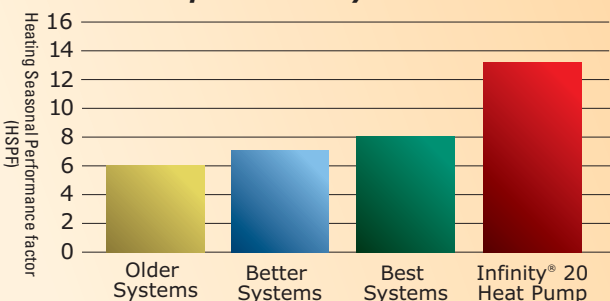
We Love This Product!

Carrier's Infinity® 20 Heat Pump with Greenspeed Intelligence (25VNA0)

Carrier's Infinity® 20 Heat Pump with Greenspeed Intelligence (25VNA0) takes heating and cooling efficiency to the next level, using a unique, variable-speed compressor that allows the unit to adapt its output to your home's specific needs. This results in a SEER (seasonal energy efficiency ratio) cooling efficiency rating of 20.5 and an HSPF (heating seasonal performance factor) heating efficiency rating of 13. That's 29-69% more efficient than the average air source heat pump. Equipped with the Silence System II™ to ensure quiet operation (as low as 58 decibels) and WeatherArmor™ protection for increased durability, the Infinity 20 Heat Pump is also backed by a 10-year parts limited warranty and ServAssure's 24-month, 100% satisfaction, money-back guarantee. For more information on this amazingly innovative product, contact us today.



Compare the Carrier Infinity® 20 Heat Pump to Other Systems in HSPF



April 1st - June 30th Only
Up to \$2,050 Rebates*
on Carrier® Home Comfort

Control your comfort and your energy costs like never before with Carrier high efficiency cooling and heating systems. Generous rebates make now a great time to buy.

turn to the experts

\$150 REBATE

Upgrade your Infinity system control to Wi-Fi and get a \$150 rebate!

Infinity® Touch® Wi-Fi Control

Connect with your home comfort system from anywhere; perform any function, just as if you were right there.

10-Year Parts Warranty!*

* Up to \$1,450 Carrier Cool Cash rebate effective April 1st through June 30th, 2014. System must be installed by July 15th, 2014. Up to \$600 ServAssure rebate. Rebate amounts vary depending on equipment purchased. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Call for complete details.

Ten Reasons to Invest in an Emergency Standby Generator

It seems like a so-called “hundred-year storm” pops up every year or two now, and Pennsylvanians know as well as anyone how unforgiving storm seasons can be (and how unreliable the utility companies can be when it comes to getting the power back). With this in mind, we’re betting that there are plenty of folks out there who’ve been considering buying a generator for a while, but haven’t yet made the purchase. Before you end up putting the decision off another year, here are 10 things you should consider:



1. One word: **light**.
2. Standby generators have **longer runtimes than portable generators**, and because they’re outfitted with automatic transfer switches, standby generators will kick into gear as soon as the power goes out.
3. A standby generator keeps you comfortable during storms, allowing you to **stay warm during the winter and cool during the summer**.

4. It’ll help you **stay entertained and informed** too. Of course in this day and age, nobody likes to go without TV, music or the Internet for too long, but in an emergency situation, it will be extremely helpful to have access to news updates as well.
5. Your **food will stay fresh longer** because your refrigerator will stay running, and with use of the refrigerator, freezer and stove, you won’t have to rely on canned goods and non-perishables to carry you through the storm.
6. Generators **minimize business downtime**, which is especially important when so many of us are trying to deal with a tough economy. Plus, now more than ever, people are running businesses from their homes, making it doubly important to keep the lights on and Internet connected.
7. Sump pumps will stay on, so you’ll be able to **prevent flood damage** — a major concern during rainstorms, especially for those in low-lying areas.
8. Many generators are **equipped with wireless monitoring**, which will notify you when the power goes out and when it has been restored.
9. The **utility companies are notoriously unreliable** when it comes to restoring power, especially during major storms that leave neighborhoods littered with downed trees and other obstacles.
10. Last but definitely not least, when it comes to you and your family, **peace of mind is second only to physical safety, and a standby generator helps guarantee both.**

GENERAC[®]

Convinced? Call Leggett at 717-737-4562. As Certified Generac Power Pro Sales, Service and Repair Contractors, our experts will conduct a site survey to recommend a generator that meets your needs and budget. Our factory-trained technicians also provide factory-authorized installation, seasonal service and warranty repairs.

Peace of Mind Service Agreement

How confident are we that we can get your heating or cooling equipment up and running within 24 hours? So confident that we’re willing to pay you \$100 per night if our repairs take multiple days. The Leggett, Inc. Peace of Mind Service Agreement includes all of the following:

- ✓ Pre-scheduled appointments at the customer’s convenience (two per year)
- ✓ Priority repairs within 24 hours, *guaranteed*
- ✓ No service or overtime charges
- ✓ No diagnosis fee
- ✓ Factory-recommended inspections and tune-up
- ✓ 10% savings on any needed parts
- ✓ Free use of temporary air conditioning or heating units if we can’t restore your comfort within 24 hours
- ✓ **\$100 per night lodging allowance if repairs require multiple days to complete**

Peace of Mind customers must pre-pay to be accepted into the program. Some additional conditions apply. Contact Leggett, Inc. at 717-737-4562 for details and turn to page 2 for more information on our Cooling System Maintenance Plan.





Family Owned For 48 Years

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LIC. # PA9401



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NEW CONTEST!

WIN A \$75 AMAZON.COM GIFT CARD

It's that time again! We're giving away an Amazon.com gift card worth \$75 to one lucky customer! As the world's largest online retailer, Amazon has just about anything you might need! Did you forget to include something on your holiday wish list? Well, now's your chance to make up for it.

What's more, in our effort to go green, you may now enter the contest online! Just go to ServAssure.com, click on "Amazon Gift Card," then click the picture of the card and complete the easy entry form. You may also mail the entry form on page 3. No purchase necessary to enter and win. Winner will be selected by random drawing at contest end May 31, 2014, from among all eligible entries received. Contest is open to individuals 19 years and older. Void where prohibited by law. Subject to all federal, state and local laws and regulations.

The winner of the \$75 Amazon.com gift card featured in the Fall 2013 issue is Barry Hornberger. Congratulations, Barry! See above for our latest contest.



Special Offer

We at Leggett, Inc. wanted to let you know that we have special off-season pricing available on tune-ups of back-up power generators, air-conditioning units and heating systems for non-service agreement customers. Give us a call at 717-737-4562 before May 1, 2014, and we will waive our service charge and complete the job at preseason pricing. You could save as much as \$100, so call today!

