



# Maximum Comfort News

[www.leggettinc.com](http://www.leggettinc.com)



## PRESIDENT'S MESSAGE

# Fifty Years, Four Generations



I can still remember piling into my family's Rambler Station Wagon along with my brothers and a bunch of other kids from the neighborhood. We'd head out to another town armed with a stack of calling cards and go door-to-door delivering those cards to get the word out about Leggett Inc. Our only pay was a special treat: a McDonald's cheeseburger with fries and a milk shake.

My mom and dad, Ann and Charles Leggett, started this business back in 1966, out of their home on Appletree Road in Camp Hill. Dad had worked for his grandfather in the family hardware business and then for the local phone company along with his father (Ernie Leggett, my namesake), but it was after earning his Master Plumber License that he and mom started Leggett Inc. **Grandpa Ernie retired from the phone company and helped out with electrical service calls.** Within a year, they hired another plumber, Jerry, and an apprentice named Tom (yes, Tom and Jerry were two of our first plumbers), and then teamed up with a couple of heating experts to take on heating system repairs and installations.

During the mid-'70s, I graduated from door-to-door advertising to actually working for the company in the field and the office. I watched closely how mom and dad ran things and learned how all aspects of the business worked together. My parents and co-workers taught me well, and today **I'm proud to have my son, Matthew, working with the company as a fourth-generation Leggett Inc. employee.** Just like me, he was trained by my dad, Charles Leggett, and has learned what it takes to get a job done right and to do it right the first time. And just like I did, he's working in the field and in the office in order to learn exactly how Leggett Inc. serves its customers. This way, we can continue to maintain our tradition of excellence long into the future.

**Thank you for trusting Leggett Inc. for 50 years.** We look forward to 50 more years of expert home heating, air conditioning, plumbing, electrical and indoor air quality service.

Sincerely yours,

Ernie Leggett  
President



## Attention Geothermal Heating Customers

This is the last call for a huge money-saver set to expire in 2016. **The federal tax credit for geothermal heat pumps, which can cover up to 30% of the cost of this ultra-high-efficiency equipment, runs out on December 31, 2016.** So, now is the ideal time to upgrade your unit to a newer, more efficient model that comes equipped with a variable speed blower motor, variable speed water pump and two-speed capacity control. These features will help lower your electric bills, as well as improve your comfort.

Please feel free to give us a call and **schedule your free estimate** in order to take advantage of the 30% tax credit before it expires. You can reach us, as always, at 717-737-4562.



### Also In 1966

- Medicare began
- The avg. cost of a new home was \$14,200
- Nolan Ryan pitched his first Major League game
- Pampers created the first disposable diaper
- Ronald Reagan was elected Governor of California
- The first ever *Star Trek* episode aired
- Dr. Seuss' *How the Grinch Stole Christmas* was shown for the first time on CBS
- Simon & Garfunkel released their classic second album *Sounds of Silence*



# Set Your Home to All Systems Go

With climatologists predicting a cold winter, it pays to plan ahead. What's the best way to make sure your home is ready for anything this coming season? By scheduling your annual heating system tune-up before the first cold fronts show their faces and start freezing yours off!

By helping you plan for the worst, our company strives to ensure you get the best possible performance and efficiency from your home heating equipment. Our annual tune-up can:

- **Help keep your home and your family warm all winter.**
- **Detect any minor issues** before they turn into major problems.
- **Increase the efficiency** of your system by up to 5 percent or more.
- **Improve your home's indoor air quality** (find out more on page 4).
- **Extend your equipment's life** (systems that don't receive regular maintenance are more likely to fail).
- **Give you the warmth, comfort and peace of mind** you deserve all winter.

Whether you heat your home using a boiler, furnace, heat pump(s), or some combination of these units, it's important to have all your equipment checked out and tuned up by our experts before the winter arrives. So call today to schedule your annual tune-up and let us know if you have multiple units that need to be inspected.



## Don't Wait – Check the Date

Fire Prevention Week is October 9-15 this year, so in observation of this event, your ServAssure Dealer would like to provide you with some friendly fire-prevention reminders. Please remember that your home's smoke alarms should be replaced at least once every 10 years, and your carbon monoxide alarms should be replaced every 5 years. **To keep your home and your family safe, please follow these important steps for each smoke and carbon monoxide alarm in your residence:**

1. Remove the smoke or carbon monoxide alarm from the ceiling or wall.
2. Locate the manufacture date on the back of the alarm.
3. Replace your smoke alarm within 10 years of the manufacture date. Replace the carbon monoxide alarm within 5 years, or according to the manufacturer's instructions.
4. After replacing or putting back the alarm, test it by pushing the test button.
5. Remember to test the alarm at least once a month and change its batteries as needed.

Smoke alarms should be installed in every bedroom and outside each separate sleeping area. Carbon monoxide alarms should be installed in a central location outside each sleeping area and on every level of the home. For the best protection, interconnect all of the alarms so that when one sounds they all sound. **If you need help setting up your smoke or carbon monoxide alarms, talk to your ServAssure Dealer today.**





### ServAssure Satisfaction Guaranteed!

Need a new heating or air conditioning system? Then talk to us. As a ServAssure Dealer, we guarantee the following on any new heating or cooling system installation we perform:

- ✓ **Your 100% Complete Satisfaction or Your Money Back**
- ✓ **ALL Parts, Labor and Materials Covered for Two Full Years**
- ✓ **No Surprise Pricing** — All Services Performed at Quoted Flat-Rate Prices
- ✓ **No Subcontractors** — All Services Performed by Our Team of Reputable, Reliable Licensed Professionals
- ✓ **No Mess** — Our Techs Keep Your Home Clean

For guaranteed satisfaction from your home comfort equipment, and guaranteed reliability from your home comfort provider, make your ServAssure Dealer the first and last company you call.

# Smart Thermostats Conserve Time, Energy & Money

Right now, in homes all across the country, thermostats are thinking for themselves. They're not simply following pre-set schedules like your old programmable thermostat. No, today's wireless-enabled smart thermostats can actually monitor conditions inside *and* outside your home, and adjust themselves accordingly. That's not all. Here's how today's smart thermostats can help you save time, energy and money.



**SAVE TIME** No more scheduling 'home' and 'away' times — the Carrier C<sup>o</sup>r™ Wi-Fi® Thermostat includes a one-button Touch-N-Go feature for the quickest manual change possible. The C<sup>o</sup>r™ Thermostat app, available for your mobile device in iTunes or Google Play, makes setting your thermostat easier than ever.

**SAVE ENERGY** Meanwhile, the smart setback feature adapts beyond manual programming for maximum comfort and efficiency. C<sup>o</sup>r has been found to save homeowners an average of **20 percent** on their heating and cooling energy costs.

**SAVE (MORE) MONEY** The savings don't necessarily top out at 20 percent. If your heating system includes a Carrier furnace and heat pump, the C<sup>o</sup>r can intelligently switch back and forth between the two in order to stretch your energy dollar even further.



A smart thermostat like the Carrier C<sup>o</sup>r provides convenience, energy conservation and cost savings all in one device that can be monitored and adjusted via your internet-connected phone or tablet. Taken altogether, these benefits can completely revolutionize your home comfort experience. The thermostat may even qualify for tax credits or other rebates. To find out more and start experiencing energy-efficient comfort like never before, contact your ServAssure dealer today.

**Want more information?**  
*Simply complete the form below and send it back to us.*

Name (first, middle initial, last) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ E-mail Address \_\_\_\_\_

**Please enter me in your contest to win a check for \$500**  
*Please see entry rules.*

**I'd like more information on:**  
*(check all applicable)*

Carbon monoxide and smoke/fire alarms

Indoor Air Quality Solutions

Service Plans

Heating System Upgrades

Carrier Heating and Cooling Equipment

Other: \_\_\_\_\_



# HVAC vs. IAQ



**You count on your air conditioning and heating systems to keep you comfortable during the hottest of summers and the coldest of winters.** What you don't expect is for these systems to make you and your family sick by pumping your home full of potentially harmful pollutants. Unfortunately, this could be happening *right now*, without you even knowing it.

That's one of the reasons why it's so important to schedule annual tune-ups of your heating equipment. During these tune-ups, **we clean your unit, removing dust, pollen and other particulates that can negatively impact your indoor air quality (IAQ).** Tune-ups can also provide early warning signs for the presence of mold, mildew and other irritants.

Furthermore, many of our best indoor air quality products work with your heating and cooling systems to keep your home as clean and healthy as possible. For example, **Carrier makes whole-house air cleaners and UV lights that mount directly on your system to eliminate harmful pollutants before you inhale them.** This way, your HVAC and IAQ systems will be working with each other, not against one another.

Call your ServAssure Dealer and **ask how our IAQ solutions can help you breathe easier this fall and winter.**



## Giving Thanks

Thanksgiving is still a few months away, but as far as we're concerned, it's never too early to thank the folks who help put a turkey on our table every November. It's your business that keeps our business in business, so we **thank you for choosing our company for all your heating and air conditioning needs.**

While we're on the subject of Thanksgiving, we'd like to remind you that **our company provides emergency heating equipment service 24/7/365.** That means we're available for you on holidays too!

However, the last thing we want is for your heating system or hot water heater to break down right when your Thanksgiving guests start to arrive. So, in order to **prevent a happy holiday from turning into a heatless holiday, please remember to schedule your annual tune-up as soon as possible.**

**We thank you again for your business and wish you a warm and Happy Thanksgiving!**

## Stock up on Warm & Cozy.



**REBATES up to \$1,650\***  
on a qualified home comfort system by Carrier®

**10 YEAR PARTS WARRANTY\***

**Update your home comfort system for rebate savings now and energy cost savings for years to come!**

Ask about additional utility company rebates



turn to the experts

\* Up to \$1,650 Carrier Cool Cash rebate effective September 1st through November 15th, 2016. System must be installed by November 30th 2016. Rebate amounts vary depending on equipment purchased. Some restrictions may apply. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Call for complete details.



**BURRRR!**

Call for Special Pricing up to **\$100 in SAVINGS** on your Precision Heating Tune Up!

Offer good through 10/31/16



**How About That Checkup?**

For those of you that are not part of our Preventative Maintenance Program, schedule your AC System annual tune-up now, during our off-season and receive our expert maintenance service at a special discount rate. Call today for details! Ask about our Maintenance Program to find out how you can receive a greater discount as well as priority service and 10% savings on repairs. Many of you are already partnered with Leggett Inc. for prepaid Preventive Maintenance of your heating, cooling, and standby generators. Thank you for your patronage.

**A Leggett heating system inspection, cleaning and tune-up gives you these benefits:**

- Fewer emergency furnace repairs and heating breakdowns
- Peace of mind for you and your family
- Lower home heating bills
- Peak system performance all winter long
- Extended heating system life
- Warranties are VOID if system is not serviced

**Take advantage of our lowest prices of the year while preventing costly emergency repairs!**

**TURN TO THE EXPERTS and Call Leggett Today at 717-737-4562**

**The Many Uses of a Mitsubishi Ductless Mini-Split**



Some people seem to think that ductless mini-split heat pumps and air conditioners are only good for garages or other tiny spaces, but that couldn't be further from the truth. With wall-mounted, floor-mounted and even short-duct systems that disappear into your ceiling, you can install a Mitsubishi Ductless Mini-Split virtually anywhere in your home and enjoy a whole new level of energy-efficient comfort.



**In the Master Bedroom**

Perfect temperatures without higher energy bills make for a better night's sleep.

**In Man Caves and Add-On Rooms**

Basements or add-ons will suddenly become the perfect environment for watching sports, pursuing hobbies or just hanging out.

**Attics and Home Offices**

Transform an attic or garage into a comfortable working environment that supports your entrepreneurial streak.

**Sunrooms**

No matter how hard the sun beats down, a Mitsubishi Mini-Split can help you enjoy cool comfort in this difficult space.

**Kitchens**

If you can't stand the heat, stay in the kitchen and have a Mitsubishi Ductless Mini-Split installed in there as well. No room is too hot for these systems.

**Don't put off your comfort until next summer.** An investment in Mitsubishi Ductless Mini-Splits will quickly pay for itself in energy savings and immediately pay dividends in improved home comfort. **Call today to get all the details: 717-737-4562.**

**Be Prepared for Winter Storm Season with an Automatic Standby Generator**

Leggett Inc. is offering a **FREE** seven-year warranty to the first seven customers who purchase an automatic standby generator!

**Offer good through 11/7/16. Call today!**

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Family Owned For 50 Years

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LIC. # PA9401



## NEW CONTEST! WIN A CHECK FOR \$500

What's better than a gift card? How about a check for \$500! Yes, you read that right. We're giving away a check for \$500 to one lucky winner who will be chosen at random from our pool of contestants.

To enter for your chance to win, simply send your Name, Street Address, Phone Number and Email Address to [info@leggettinc.com](mailto:info@leggettinc.com) with "Fall Newsletter Contest" in the subject field of your email. You may also mail the entry form on page 3. All fields must be completed in full for entry form to be considered eligible. No purchase necessary to enter and win. Winner will be selected by random drawing at contest end Oct. 31, 2016, from among all eligible entries received. Contest is open to individuals 19 years and older. Void where prohibited by law. Subject to all federal, state and local laws and regulations.

*The winner of the \$500 check featured in the Spring 2016 issue is Diane Supplee. Congratulations, Diane!*



### \$50 Off a Plumbing Service Call



Exclusions Apply\*

\*Offer good through December 31, 2016. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventive Maintenance Service.

### \$50 Off an Electrical Service Call



Exclusions Apply\*

\*Offer good through December 31, 2016. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventive Maintenance Service.

### \$50 Off a Heating Service Call



Exclusions Apply\*

\*Offer good through December 31, 2016. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventive Maintenance Service.

### \$50 Off an Air Quality Product Installation



Exclusions Apply\*

\*Offer good through December 31, 2016. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventive Maintenance Service.