



Maximum Comfort News



www.leggettinc.com

PRESIDENT'S MESSAGE

With Time Comes Change



Leggett Inc. has thrived for four generations and 52 years, thanks to people like Jerry Gillett. Jerry spent 30 years playing a pivotal role in our success. Now, he heads into a well-earned retirement.

Jerry was a Master Electrician and his title couldn't have been more accurate. We could always count on Jerry to do whatever it took to get the job done, no matter the job or season. Jerry masterfully installed, maintained and repaired electrical systems in countless homes in the region. He was a professional in every sense of the word.

Not only will we miss Jerry's aptitude as an electrician, but also his presence. We want to congratulate Jerry on 30 outstanding years of service, and wish him all the best in his future endeavors. **If you'd like to contact or leave a message for Jerry, feel free to forward it to our office and we'll make sure he gets it.**

Moving forward, know that you can still rely on Leggett Inc. for all your electrical, plumbing, heating and cooling needs. We hope you enjoy this newsletter and look forward to serving you this spring and beyond!

Sincerely yours,

Ernie

Ernie Leggett
President



Status Update: Standby Power Generators

Leggett Inc. has long kept families safe and warm during storms with standby generator sales, service and repairs. However, businesses evolve over time and ours is no exception. With Jerry retiring, and in order to focus more on what we do best – heating and cooling – we have partnered with a fantastic company named Absolute Solar & Energy Solutions to handle all your standby generator needs.

Absolute Solar & Energy Solutions has served South Central Pennsylvania for more than 25 years. President Rick Fortney and his team are factory trained in generator sales, installations, service and repairs. Like Leggett Inc., they are a PowerPro Dealer, meaning they're at the highest level of Generac's dealer network. All this to say, you can trust Absolute Solar & Energy Solutions to keep you safe and secure when the power goes out.

We will be working closely with Absolute Solar & Energy Solutions to make certain your generator is properly maintained, serviced and repaired, and that all warranties are honored. From this point, they will be assuming all our services that are owed, so they will be in contact with you to schedule routine maintenance when the time comes.

Take it from a company with more than a half century in business – we know how to spot quality, and that's what you'll get with our friends at Absolute Solar & Energy Solutions. If you have any questions, please don't hesitate to contact us by calling the office at (717) 737-4562 or emailing info@leggettinc.com.

Peace of Mind in a Service Plan

If you could reduce the odds your car will need a repair by over 80 percent, would you? Then why not also reduce the odds your heating and cooling systems will need a repair by the same amount? With a Peace of Mind Service Agreement, you'll get seasonal service for your heating or cooling system performed by a NATE-certified technician that will make the need for repairs more than 80 percent less likely. But that's not all ... our heating and cooling service plans also include:

- * **No service or overtime charges**
- * **Priority repairs within 24 hours GUARANTEED**, and free use of temporary electric heaters or portable air conditioners if we can't restore your comfort in that time
- * **10 percent discount on needed repairs**
- * **Pre-scheduled appointments** at your convenience
- * **Chance to avoid a service charge** by scheduling your electrical or plumbing work during routine maintenance
- * **100 percent satisfaction GUARANTEE** or your money back

Play the odds and protect your wallet with a Peace of Mind Service Agreement from Leggett Inc. To learn more and sign up, contact us today!

**All "Peace of Mind" customers must pre-pay to be accepted into the program.*

***Acts of God, obsolete parts, electrical systems, rust and accessories are not covered.*



Spring Cleaning

Spring is all about a fresh, new start and a clean slate, and that includes your heating and cooling systems! Your heating equipment worked hard over the winter and the ductwork has likely collected a lot of damaging debris, dirt, dust and other particulates that continue to recirculate, resulting in poor air quality. Worst of all, these culprits aren't noticeable until you're coughing, wheezing, scratching or sneezing uncontrollably!

Fortunately, you have options. Take spring cleaning to a new level with these products and services.

Duct Maintenance and Sealing

Regular maintenance and sealing of your ducts can keep the air passing through contaminant-free and prevent separation of the ductwork – which can keep air from escaping and you from wasting your energy dollars!

Air Filtration Systems

Whole-house filtration systems work with your heating and air conditioning systems to remove nearly all airborne pollutants inside your home. This is especially helpful in the springtime, when pollen and other allergens are more prominent.

Germicidal UV Lights

Some germs, bacteria and mold spores are small enough to sneak past an air filter. That's where germicidal UV lights come in. These lights supplement your air filter, killing microorganisms that can cause sickness or respiratory irritation, or exacerbate allergy symptoms.

Are you ready to spring into action and take control of your air quality? Give us a call and get started now!



Breathe New Life into Your Home Comfort

Have you noticed your air conditioner working twice as hard, consuming more energy while providing the same amount of cooled air? You may have gotten used to the way your air conditioner makes those funny noises when it kicks on, or how long it takes to respond to rising temperatures, but that's your air conditioner's way of telling you something's wrong! Don't wait until the hottest day of summer to have it looked at. Here are some things you should know when considering an equipment upgrade:

- * **New = More Efficient.** It might seem your old air conditioner is clunking along "just fine," but your wallet won't agree. Thanks to innovations like variable speed technology, new systems use less energy to produce just as much satisfying cool air.
- * **Size Does Matter.** You may think bigger means more power and more cool air, but if your AC unit is too big for your home, it'll cycle more frequently, resulting in big temperature swings. On the other hand, if your AC unit is too small, it'll struggle to cool your home and run up your energy bill.
- * **Installation by Design.** The ductwork for central AC equipment must be properly sized and installed so as to not lose any conditioned air. For those interested in ductless mini-splits (see "Ductless Mini-Splits" on page 4), placement of these systems, particularly the indoor units, is also important. Our experts make sure you get a professional installation that gives you the most bang for your buck.

You may think there's nothing wrong with your old air conditioner, but once you experience a new, quiet and more efficient system, you'll be amazed at the difference. Summer won't wait, and you shouldn't either! Our schedules fill up fast as the season draws near, so call today to learn more about your air conditioning options.



R-22 Phaseout Explained

By now you might be aware of the phaseout of R-22 refrigerant, once one of the coolants most commonly used in air conditioning systems. Production of R-22 has dropped drastically since the final phase down was announced in 2014, and will continue to drop until January 1, 2020, when all production will cease.

Why is R-22 being phased out? In the 1980s it was discovered that refrigerants like R-22 that contain bromine or chlorine deplete the ozone layer when released to the atmosphere. Since 2010, all new air conditioners manufactured in the U.S. have come with a modern refrigerant called R-410A, which is both more efficient and more environmentally friendly.

What does this mean for you? As R-22 supplies have fallen, prices have risen. If your air conditioner uses R-22 and needs extra refrigerant because of a leak or other issue, your service charges could be higher than they have been in the past.

Is now a good time to consider an upgrade? Actually, YES! There has never been a better time to upgrade your air conditioning equipment. Not only will you head off any R-22-related charges, but you can get state-of-the-art, environmentally friendly products that give you MORE comfort than you dreamed possible for LESS than you imagine!

How can your home comfort provider help? We're here to keep your family comfortable in a way that is both environmentally responsible and economically practical. If you have any questions about the changes you might experience, or the high-efficiency air conditioners that are available, talk to us today.

Give Your Water Heater a Break

We know how it is – a hot bath on a cold winter evening brings great relief. But, now that the weather isn't as cold, your water heater could use a break too. Here are a few tips to help keep your water heating bills down during the springtime:

- Take showers instead of baths, keeping your time *in* the shower short.
- Lower the temperature of your water heater to 120°F. Every 10°F reduction in temperature can save you from 3 to 5 percent on water heating costs.
- Insulate your hot-water storage tank. Keeping cool air away from the tank can help maintain the temperature, and save energy.
- Talk to us about upgrades that can promote huge energy and water savings if your water heater is more than 10 years old.

Who knew that the way to put less strain on your wallet was to put less strain on your water heater? If you're looking for more money saving tips or conservation advice, don't hesitate to call!



Want more information?

Simply complete the form below and send it back to us.

Name (first, middle initial, last)

Address

City

State

ZIP

Phone

Email Address

I'd like more information on:

(check all applicable)

- Smart Thermostats
- Indoor Air Quality Solutions
- Air Conditioning Tune-Ups
- Service Plans
- Cooling System Upgrades
- ENERGY STAR® Heating and Cooling Equipment
- Other: _____

Ductless Mini-Splits: Versatility Made Simple



Ductless mini-splits offer year-round comfort. No matter the season, you'll be glad to have a way to maintain your preferred temperatures for each area of your home. Whether you're looking for a little extra heating power, or a duct-free way to cool part or all of your home, a ductless mini-split answers the call.



Heating and Cooling*

Ductless mini-splits draw in air and alter the temperature internally before releasing the air into your home. A key feature is their ability to reverse operations and provide either warm or cool air. Ductless mini-splits are great for maintaining your comfort all year long – heating or cooling garages, apartments, condos, hallways and bathrooms, and can even be used to supplement your existing boiler or furnace during extreme winter weather.



Single or Multi-Zone

These year-round systems can be configured with one or more indoor units powered by a single exterior compressor, giving you simultaneous control over multiple spaces. Separate rooms can be heated or cooled as needed, so your family can live in harmony!



Ductless mini-splits are especially great for home additions. Running ductwork can be expensive, and there's a greater chance of air loss through gaps in the ducts. Call today and find out how versatile ductless mini-splits can help you keep your home comfortable.

**Only ductless mini-split heat pumps provide both heating and cooling.*

Would You Like to Swing on a STAR?

OK, so you can't literally swing on a star. But, purchase heating, cooling and water heating equipment or thermostats with the ENERGY STAR® label, and you're well on your way to a level of efficiency that's out of this world!

Home Heating

Strict guidelines set by the U.S. Environmental Protection Agency have helped make ENERGY STAR®-certified boilers and furnaces perfect for optimizing your home comfort while reducing your heating costs. Annual fuel utilization efficiency (AFUE) ratings measure the efficiency of heating equipment, and most ENERGY STAR®-certified boilers and furnaces have AFUEs of at least 87 and 85, respectively, which is at least 3 to 4 percent higher than federal standards.

Home Cooling

Central air conditioners are rated by their seasonal energy efficiency ratio (SEER), which indicates the amount of energy needed to provide a certain cooling output. ENERGY STAR® units use 8 percent less energy than new conventional models.



Water Heating

Water heater efficiency is measured by Energy Factor, based on the amount of hot water produced per unit of fuel in a day. Whether you choose a conventional storage tank water heater, a tankless water heater, or a heat pump water heater, the ENERGY STAR® label ensures high efficiency and performance, saving you up to 14 percent over non-certified units.

Smart Thermostats

In order to earn the ENERGY STAR®, smart thermostats are required to work as basic thermostats when there is no wireless connectivity, provide feedback on energy use and consequences, and maintain static temperature accuracy of less than or equal to 2°F. Savings will vary depending on how you've been managing your home comfort in the past, but managing your comfort will certainly be easier than ever.

[To find out more, send back the form on page 3.](#)

Need a New Cooling & Heating System? It's More Affordable Than You Think.



If you want Peace of Mind, Turn to the Experts:
Leggett, Inc.

with over 50 years of experience and
Carrier® with over 100 years of expertise.

Ask about our Financing Programs

0% financing
available for up to 6 years!*

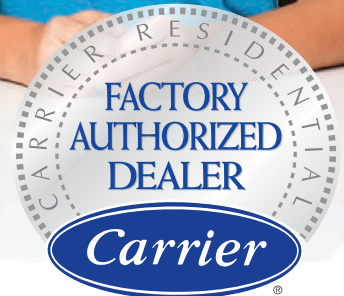


10 YEAR
PARTS WARRANTY
INCLUDED*

Extended 5 & 10-Year Labor
Warranty Available.

High efficiency systems
to fit any budget.

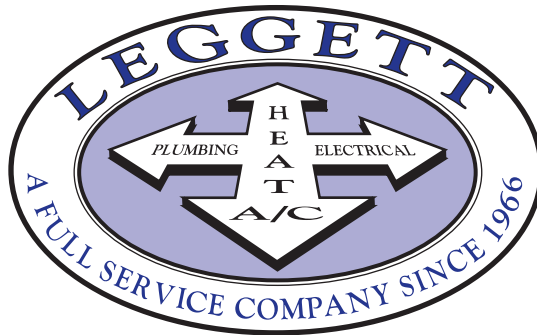
ALWAYS MAKE THE SURE CALL



turn to the experts™

PRESIDENT'S AWARD

4-Time Winner
Highest Dealer Honor



Ask about our
Maintenance Plans
with priority service &
discounted pricing.

717.737.4562
www.leggettinc.com

Ask about
current Carrier &
Utility Company
Rebates!

*0% financing available to qualified homeowners; minimum monthly payments required. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Call for complete details.



Family Owned For 52 Years

1989 Hummel Avenue
 Camp Hill, PA 17011

(717) 737-4562

Visit: www.leggettinc.com

LIC. # PA9401



turn to the experts



WHAT'S INSIDE

- Status Update: Standby Power Generators
- Peace of Mind in a Service Plan
- Spring Cleaning
- Breathe New Life into Your Home Comfort
- Give Your Water Heater a Break
- R-22 Phaseout Explained
- Ductless Mini-Splits: Versatility Made Simple
- Would You Like to Swing on a STAR?
- Receive a Bigger Tax Break!
- Contest Winner
- Coupon Corner

Calling Commercial Customers: Receive a Bigger Tax Break!

The recently passed Tax Cuts and Jobs Act includes a provision that allows certain HVAC products to be immediately expensed. Under Section 179 Small Business Expensing, all components of an HVAC system can be expensed in the first year, rather than depreciated over 39 years. Replace your HVAC system now, enjoy better efficiency and reliability, and receive a bigger tax break! Call for details.



WE HAVE A WINNER!

In our fall issue of *Maximum Comfort News*, we offered readers a chance to enter to win a check for \$500. The winner of that contest is Rob Sanderson from Hockessin, DE.

Congratulations Rob!

COUPON CORNER

In honor of 52 years in business, we're offering you \$52 off a plumbing, electrical or air conditioning service call, or your selection of complimentary services. Check out the coupons below!

\$52 Off

a Plumbing Service Call

Exclusions Apply*

*Offer good through April 30, 2018. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventative Maintenance Service.

Leggett Inc. – (717) 737-4562
www.leggettinc.com

\$52 Off

an Electrical Service Call

Exclusions Apply*

*Offer good through April 30, 2018. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventative Maintenance Service.

Leggett Inc. – (717) 737-4562
www.leggettinc.com

\$52 Off

an Air Conditioning Service Call

Exclusions Apply*

*Offer good through April 30, 2018. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventative Maintenance Service.

Leggett Inc. – (717) 737-4562
www.leggettinc.com

COMPLIMENTARY

Water Treatment, Water Testing, Plumbing, Electrical, Heat OR Air Conditioning Inspection

Exclusions Apply*

*Offer good through April 30, 2018. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventative Maintenance Service.

Leggett Inc. – (717) 737-4562
www.leggettinc.com