



Maximum Comfort News

www.leggettinc.com



Leggett, Inc.:

The Company Everyone's Talking About

No other local contractor offers the Exclusive ServAssure Guarantee for Two Years 100% Satisfaction.

Most of our business is from repeat customers who know that with us they're able to count on our team to satisfy their comfort needs. In fact, those repeat customers referred many of our new customers!

That said, we want to thank everyone who has sent someone they know our way ... we greatly appreciate it! So much so that we offer our referral program to both loyal customers who refer someone to us, and the new customers whom they refer. **Our referral program rewards these customers with a \$100 credit toward any future Leggett, Inc. service!**

If you would like to refer someone to us, please call 717-737-4562 or contact us online at www.leggettinc.com.

PRESIDENT'S MESSAGE

You Can Count on Leggett, Inc.!



Dynamic weather conditions make it a challenge to design heating and cooling systems that meet the needs of every homeowner in Pennsylvania year after year. That's why we specialize in designing and installing more versatile home comfort systems, including variable capacity comfort control systems since they were first introduced over 20 years ago!

Most heating and cooling installations are engineered to meet the maximum heating and cooling capacities that you could expect, then oversized just in case. This leads to uneven comfort, erratic humidity control, and poor indoor air quality

Turn to the experts at Leggett Inc., and we will give you the personal touch and a customized comfort system to meet your home or office needs, your personal wishes, and financial budgets. The systems will be properly sized, and with variable speed options that will also help improve the quality of air inside your home and the level of comfort, while lowering fuel consumption and operating costs.

With variable speed comfort systems, the equipment will be able to handle all weather conditions – from winter days to summer nights. Turn to Leggett, Inc. for quality plumbing, water conditioning and electrical services as well. You'll find true professionals who are looking out for you, your wallet, your family, and your employees' best interests.

Sincerely yours,

Ernie

Ernie Leggett
President

Time to Consider a Heating and Cooling Service Plan!



A surefire way to keep your heating and cooling systems running at their peak efficiency is with a service plan from Leggett, Inc.! No matter what season, we'll perform preventive maintenance on your equipment, including a complete system evaluation and a service tune-up that enables us to catch many concerns before they can lead to a complete breakdown.

As a service agreement customer you'll get:

- ✓ **24/7 Priority Service**
- ✓ **NO Service Charge, NO Overtime Rate**
- ✓ **10% DISCOUNT on Necessary Repairs**

Under our service plan, your home heating and air conditioning equipment will be running at their peak efficiency. If you haven't enrolled in a service agreement with Leggett, Inc. yet, give us a call!

Your HVAC System's "Natural Predators"

Many homeowners can appreciate the serenity that nature brings – birds chirping, a soothing breeze, butterflies fluttering around, and ... mice nesting inside your HVAC equipment? There's nothing calming about critters making themselves at home inside *your* home, but who can blame them? We're not the only creatures that enjoy a nice warm place to settle during a cold winter!

That's why it's important that you regularly inspect your equipment – especially the equipment that sits outside of your home – to help prevent Mother Nature from interfering with the comforts of home.

Here are a few key things to look out for:

- Trees that overhang your outdoor condenser can drop leaves, sticks, acorns and other debris into the equipment. Cleaning it out can protect the integrity of your system – but be sure to shut the power off to the unit before attempting to do so!
- The ventilation system that removes exhaust from your home can provide a warm place for rodents to build their nests, which can result in poor ventilation and electrical issues as these critters can chew on wires. Using a flashlight, you should inspect any exterior vent for signs of nesting.
- Chimneys sometimes provide birds with a safe place to call home, and leaves and sticks can also fall into them and cause blockages. The lack of airflow can, once again, cause exhaust ventilation issues that can lead to health problems.
- Strong winds, rocks and sticks can impact your outdoor condenser and bend its fins. This can restrict vital airflow and decrease the efficiency of the entire system.

By regularly checking out your HVAC system, especially where it comes into contact with the natural elements outside of your home, you'll be able to better avoid issues from arising down the line. If you are in need of repairs, don't hesitate to give us a call! Our expert technicians have seen it all, and are always prepared to protect your HVAC system from nature's fury.



What Happens When You Stick to a Plan...?

... You protect the performance of your heating and cooling systems! Signing up for a service plan will help assure your HVAC system is running at peak efficiency and that there are no underlying issues that might sneak up on you later on and cause a system breakdown at the worst possible time. And let's face it; any time is the worst time!

Enrolling in a service plan can give you access to:

Discounts on repairs, including parts & labor

You'll save on necessary repairs to fix any issues that occur with normal wear and tear during your equipment's lifecycle.

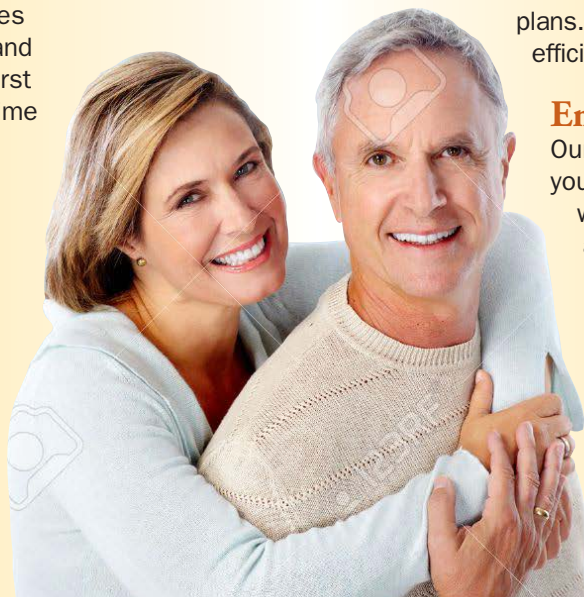
Annual Tune-ups

You can save up to five percent on your energy costs with annual tune-ups included in our service plans. This service maintains your equipment efficiency at its highest possible levels.

Emergency Service

Our technicians will be there for you if your equipment should stop working when you need it most – for instance, a no-heat emergency during a cold winter night.

Signing up for a service plan adds that extra layer of comfort for your heating and cooling systems and your peace of mind. You'll be glad you have it when you need it! Call us for more details.



Designing Isn't Just for the Fashion Industry

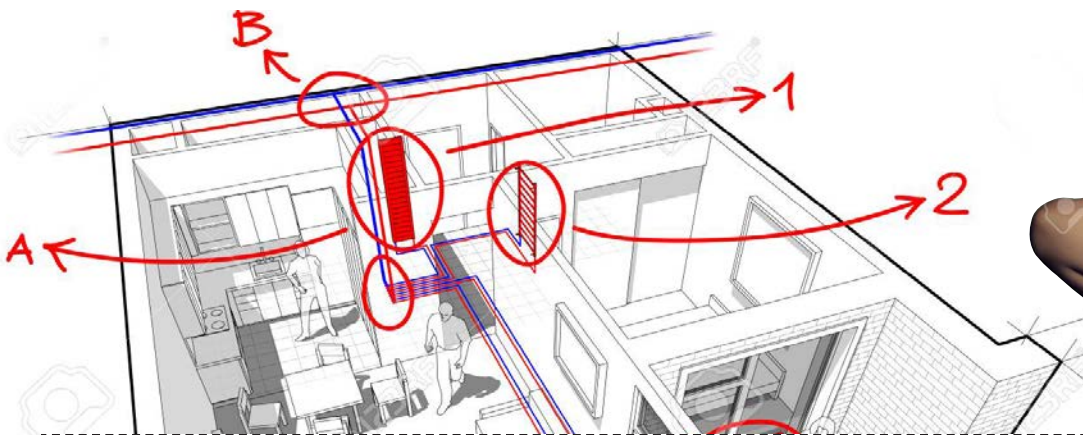
The design of your heating and cooling systems is just as important as the design of your favorite clothing. Without a proper eye for HVAC design, your heating and cooling equipment wouldn't fit quite right, and wouldn't be as efficient as it *could* be. What sort of factors are there to consider when designing HVAC systems, you ask? Well, there's **equipment sizing**, **ductwork installation** and **ventilation** to name a few.

The sizing of your equipment is more important than you may realize, and it isn't as simple as "bigger is better" either. When a furnace is too large for a space, it heats up quickly – which isn't as good as it sounds. As a result, the equipment cycles more frequently (turning off when it reaches a set temperature) which causes greater wear and tear. When a furnace is too small for a space, it runs indefinitely, desperately trying to warm the rooms in your home to the desired temperature but never reaching it. This means more fuel is used, costing you more in the long run!

The ductwork of your HVAC system is the key to even comfort throughout your home. Duct sizing needs to be appropriate for the space to avoid loss of air temperature as conditioned air travels along the ductwork. Additionally, the length and specific path the air travels will play a large part in airflow. Ductwork with tight turns, odd angles and long runs can impede the level of comfort you're feeling in your home.

Ventilation is pivotal to your home comfort – and your health! Without proper ventilation, you can experience poor indoor air quality, and that leads to health issues ranging from difficulty sleeping to allergy flare-ups or asthma attacks.

Hopefully now you have a better understanding of the amount of work that goes into properly designing and installing an HVAC system in your home! If you have any further questions about how well your equipment is running, don't hesitate to give us a call!



The Truth About Online Contractor Referral Sites

You've heard the promises: "Free and easy!" ... "Only the most reliable contractors!" ... "Thousands of contractors to choose from!" ... "We run background checks on all our contractors!" Unfortunately, there's no real way to prove any of this to be true!

In fact, many of these so-called unbiased and impartial contractor referral companies are simply promoting contractors who pay to be listed or featured on their sites. And those background checks? If they're done, they are typically only done on the owners of the company, not on the workers who are in the field coming into your home. Finally, they say nothing in life is free – and these services aren't any different! These companies charge contractors for the leads they provide, and that cost is typically passed along to the customer through the contractor's charges.

In short, it's important to take these promises with a grain of salt – many of these sites are only saying what customers want to hear to draw them in for the sake of making a profit. Be wary! And, to ensure you're doing business with an actual reliable HVAC contractor, call or contact us today!



Want more information?

Simply complete the form below and send it back to us.

Name (first, middle initial, last)

Address

City

State

ZIP

Phone

Email Address

I'd like more information on:

(check all applicable)

- Smart Thermostats
- Indoor Air Quality Solutions
- Air Conditioning Tune-Ups
- Service Plans
- Cooling System Upgrades
- ENERGY STAR® Heating and Cooling Equipment
- Other: _____

How to Heat and Cool Your Finished Basement or Garage

You've finally got around to it! The basement or garage you've been meaning to finish is finally done, and now it's time to make it your own. Whether you're planning on using this newly finished space for an office, workshop or playroom, it needs to be comfortable! An easy way to add comfort to a new home addition without the need for bulky ductwork or equipment is with a ductless mini-split system!

In addition to not requiring ductwork, ductless mini-split systems can maintain different temperatures separate from the rest of your home. If your home is kept at a colder temperature, but your garage or basement needs to be warmer, a ductless mini-split offers that level of versatility!



In addition, ductless mini-split systems...

- Can heat and cool any room in your home, **including renovations and home additions**
- Use less energy to cool a space than central air conditioning systems because of their **high efficiency and ratings as high as 42 SEER**
- Allow for individual room temperature control
- Reduce energy usage by not cooling or heating empty rooms
- Improve indoor air quality with multi-stage filtration to reduce dust, bacteria, pollen, allergens and other particulates in the air
- Are quicker to install, meaning less of an interruption to your home comfort!

Efficient home comfort goes a long way with a ductless mini-split system installed in your home – and it does more than just supplement your current home comfort system to include newly finished spaces in your house! Many homeowners rely solely on a ductless mini-split system to provide heating and cooling comfort all year long! Is there a space in your home that could use a comfort boost? Call us today and ask how we can help!

Take Care of Your Air



The quality of air outside your home isn't always within your control, with pollution caused by factories, power plants, cars and other sources. The best way to protect yourself from respiratory illnesses caused by polluted air is to bolster the defense of the air inside your home with our indoor air quality solutions!

Air Cleaners

These devices keep air flowing through your home without letting pollutants in, helping to fight against allergens, pet dander, and more. We proudly install air cleaners that offer a convenient and affordable way to improve your indoor air quality.

Humidifiers

The cold weather brings dry air, and we have whole-home humidifiers that can help counter the effects of dry winter air, like cracked wooden floors and furniture, dry and itchy skin and eyes, and other irritations.

UV Lamps

UV lamps help purify the air in your home on a molecular level. They kill organisms that can grow inside your HVAC equipment and circulate through the ductwork of your heating or cooling system. They also help prevent mold growth that can lead to illness.

Ventilators

There's nothing like a fresh breeze to brighten up your day! That is, unless you have the heat on, and an open window means wasting your energy dollars. Ventilators help avoid that situation by drawing in fresh air without throwing away your conditioned air.

Air quality is a year-round problem, and we have your year-round solution in our line of indoor air quality products! If you'd like to learn more, visit us online or give us a call.

There's Simply Nothing More Efficient.*



Any room in your home can become a comfortable space that's all your own with a Carrier® Ductless system, featuring controls you can set with your smartphone; filters for cleaner, fresher air; and humidity settings that are easy to adjust.



BASEMENTS



BEDROOMS



HOT & COLD SPOTS



SUNROOMS

If you want Peace of Mind, Turn to the Experts:

Leggett, Inc. with over 50 years of experience and Carrier with over 100 years of expertise. Leggett's pros install the best systems with our exclusive two-year 100% satisfaction guarantee. Carrier Factory Authorized Dealers provide a one-year guarantee and Leggett and ServAssure give you a two-year failsafe way to be certain you made the best choice.



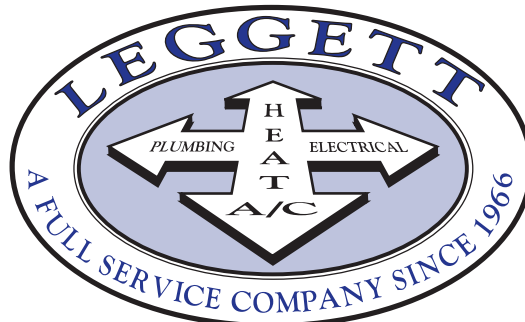
Ask about our Financing Programs
0% financing
available for up to 6 years!**

Expert engineering and installation are so important when you consider upgrading your comfort system. Carrier and Leggett are the experts you can count on.

Check out our Maintenance Plans with priority service & discounted pricing.
Ask about current Carrier & Utility Company Rebates!



ALWAYS MAKE THE SURE CALL



turn to the experts™

717.737.4562
www.leggettinc.com



*9,000 BTUH - 42.0 SEER, 15 HSPF 38MPRAQ09AA3/40MPHAQ09XA3

**0% financing available to qualified homeowners; minimum monthly payments required. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Call for complete details.



Family Owned For 52 Years

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 Camp Hill, PA 17011

(717) 737-4562

Visit: www.leggettinc.com

LIC. # PA9401



turn to the experts

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Standby Generator Power Update!



In our Spring 2018 issue of *Maximum Comfort News*, we filled you all in on some changes happening within our company. Absolute Solar and Energy Solutions LLC has done a fantastic job taking over the power generator operations so that we can focus more heavily on providing our customers with heating and cooling services.

That said we would like to remind our readers that standby power generators require service on a regular basis. This is to ensure that your generator is ready to go when a storm knocks out the power in your neck of the woods. Regular maintenance will also keep the warranties valid.

Please give Rick and Emily Fortney a call at **717-566-2514** when you wish to schedule a service, or if you have any additional questions or concerns about standby power generation. You may also visit them online at www.AbsoluteSolarEnergy.com. We've heard nothing but great things from our customers about how Absolute Solar and Energy has been treating them when it comes to preventive maintenance, repairs and upgrades. **We thank everyone for being so patient in the midst of this transfer.**



In honor of 52 years in business, we're offering you \$52 off a plumbing, electrical or heating system service call, or your selection of complimentary services. Check out the coupons below!

\$52 Off

a Plumbing Service Call

*Exclusions Apply**

*Offer good through October 31, 2018. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventative Maintenance Service.

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\$52 Off

an Electrical Service Call

*Exclusions Apply**

*Offer good through October 31, 2018. May not be used for prior purchases or combined with any other coupon or offer. Must present original coupon at time of service. Not to be used for any Preventative Maintenance Service.

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\$52 Off

an Heating System Service Call

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COMPLIMENTARY

Water Treatment, Water Testing, Plumbing, Electrical, Heat OR Air Conditioning Inspection

*Exclusions Apply**

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