

Spring 2020

# Maximum Comfort News

[www.leggettinc.com](http://www.leggettinc.com)



## PRESIDENT'S MESSAGE

### Turn to the Experts Since 1966



Leggett, Inc. is your go-to, local, family-owned full-service company for all of your comfort needs! Our team is cross-trained to tackle many systems in your home, including indoor air quality, plumbing, electrical, heating and cooling.

We're so confident in our technicians' abilities that we guarantee our HVAC installations with a two-year, 100% satisfaction warranty, including all parts and labor if something goes wrong – excluding anything related to an act of God or lack of maintenance! Don't be shy, just give us a call for all of your cooling system service needs (page 5). Now is a great time to have your heating and cooling equipment tuned-up, too!

The best thing about relying on Leggett, Inc. for all of your service needs is that you save yourself time. How do we help? Well, since our techs are so knowledgeable they're able to assess multiple issues during one visit. If you're calling for some HVAC repairs, we can check out your plumbing and electrical problems while we're there. Saving time – and money – is easy with us.

And don't forget: When you call for service, we'll always be there! Add our number into your phone now for peace of mind, so you can reach our office at any time when you need us: **717-737-4562**.

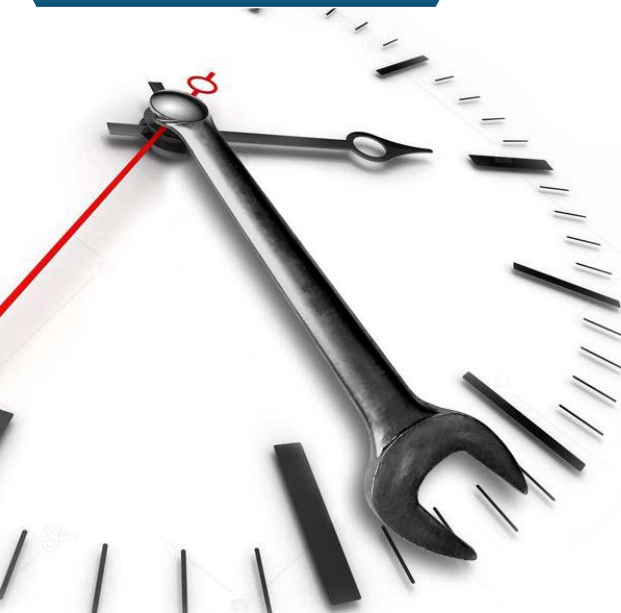
We look forward to hearing from you and hope you have a wonderful spring and summer!

Sincerely yours,

*Ernie*

Ernie Leggett  
President





# How's the Air in There?



Did you know that the air inside your home could be worse than the air outside? Excess moisture in a home allows microorganisms to thrive. The result is indoor air that can be up to five times more polluted than the air outdoors! Luckily, we can help.

With our selection of indoor air quality products, you can tackle poor air quality and protect yourself and your family from feeling anything less than comfortable!

*Some of our products include...*

## It's Tune-Up Time

Is your central air conditioning system ready for another hot summer? And just as importantly, how did your heating equipment stand up to the winter? No matter how you answered, give us a call today for two times the tune-ups. You'll be able to rest assured that your AC is ready to cool you down and get a head start on any wear and tear your heating equipment might have sustained over the past few months.

Optimize your system's efficiency for the seasons ahead and get the preventive maintenance you need to help ensure minor issues don't become major problems further down the road with annual tune-ups!

**Annual tune-ups performed on both your heating and cooling equipment will help you...**

- ✓ Save on heating and cooling costs
- ✓ Improve the efficiency of your equipment
- ✓ Extend the life of the equipment
- ✓ Reduce the frequency of repairs and lower repair costs
- ✓ Prepare for the season ahead!

As we leave the winter behind and approach the summer, now is the perfect time to set up your annual tune-ups! Enjoy peace of mind every season knowing that we're looking out for you and your equipment. Contact us today to schedule your tune-ups!



### Air Filtration Systems

Whole-house filtration systems work with your heating and air conditioning systems to remove nearly all airborne pollutants inside your home. This is especially helpful in the spring time, when pollen and other allergens are more prominent.



### Germicidal UV Lights

Some germs, bacteria and mold spores are small enough to sneak passed an air filter. That's where germicidal UV lights come in. These lights supplement your air filter, killing microorganisms that can cause sickness, respiratory irritation or exacerbate allergy symptoms.



### Air Cleaners

These devices keep air flowing through your home without letting pollutants in, helping to fight against allergens, pet dander, and more. We proudly install air cleaners that offer a convenient and affordable way to improve indoor air quality in your home.



### Dehumidifiers

The hot summer brings overly humid air, and we have dehumidifiers that can help counter the effects a humid summer. Avoid wall and furniture damage, the growth of mold and mildew and other symptoms of excess moisture in the home.

Keep your family safe, comfortable and healthy this summer with our indoor air quality products! Give us a call today to learn more about how we can help you.



# Is Your Home Wasting Energy?

All year long we rely heavily on our home comfort systems, and the result is nearly half of the energy consumed going toward heating and cooling. **Are you getting the most bang for your energy buck?** There are a few things to look out for to help further boost your home comfort equipment's efficiency, so your energy dollar goes further!

**Common causes of home energy waste include:**

## DIRTY AIR FILTERS

At minimum, air filters should be changed every three months. A dirty air filter will slow down the air flow and cause the system to work harder – directly wasting the energy and leading to expensive maintenance or system failure down the line.

## NEGLECTED MAINTENANCE

Every year that goes by without maintenance reduces the efficiency of the heating or cooling equipment. For significant energy savings, calling to schedule a routine check-up on a yearly basis will go a long way.

## LEAKING DUCTWORK

The ducts throughout your home can run through the attic, crawlspace, basement and garage – giving the conditioned air you're paying for many opportunities to

escape through unsealed or broken ducts. As much as 20% can be saved on energy costs with properly sealed ductwork!

## IMPROPERLY SIZED EQUIPMENT

Heating and cooling equipment that is too big or too small for a home can cause energy bills to spike. Additionally, because these systems are working harder repair costs can increase as well. Be sure to work with our experts to figure out whether or not your equipment can use some re-sizing!

In addition to these energy wasters, there are other factors that can lead to wasted energy we recommend you keep an eye out for. These include:

- Areas of the home that are poorly insulated
- Spaces where air is escaping, such as leaking ductwork
- Gaps and spaces around door and window frames
- Improperly ventilated areas

If you think your home is wasting energy, you don't have to put up with it! Give us a call and we'll be happy to schedule an estimate at your earliest convenience.



## A Memorial Day Salute

Every Memorial Day, we pay tribute to the brave men and women who lost their lives fighting for the freedoms we enjoy. These courageous and selfless individuals are our family members, friends, employees and customers, and their heroics make us safe and protect our way of life. Join us in remembering all of our fallen heroes this Memorial Day and every day.



### Want more information?

Simply complete the form below and send it back to us.

Name (first, middle initial, last)

Address

City

State

ZIP

Phone

Email Address

### I'd like more information on:

(check all applicable)

- Home Energy Assessments
- Indoor Air Quality Solutions
- Air Conditioning Tune-Ups
- Heating System Tune-Ups
- Service Plans
- Cooling System Upgrades
- Other: \_\_\_\_\_

# Air Conditional Love

Sometimes it's hard to let go of things with a lot of sentimental value. You and your air conditioner may have been through many summers together, but at a certain point you have to make the hard choice. Do you continue wasting energy running an outdated clunker of an AC, or do you move on to a new, more efficient model. Let us help make the decision easier!

## *Did you know that old, outdated AC systems...*

### **Cost you more to run than newer units?**

The efficiency of air conditioning equipment degrades over time, resulting in you spending more money on annual energy costs. The older your equipment, the more energy dollars you're likely wasting!

### **Cost you more to maintain than newer units?**

Older equipment tends to require more frequent repairs due to years of normal wear and tear, which racks up the cost to keep it running year after year.

### **Utilize refrigerant that is harmful to the planet?**

Air conditioning systems that were manufactured before the year 2010 utilize a refrigerant that has been phased-out by the EPA as of January 1 of this year. This refrigerant, known as R-22, was found to be harmful to our environment and was promptly replaced by a more environmentally friendly refrigerant known as R-410A.

*Parting might be sweet sorrow, but once you realize the savings you could earn from upgrading you might not feel as bad for getting rid of a decades-old AC system!*

Don't miss out on the benefits of upgrading. Give us a call or contact us online to learn more about the products we have available, and the air conditioning services you can take advantage of!

# What It Means to go Ductless

Ductless mini-split air conditioning systems are the latest innovation in home cooling solutions. If you have yet to experience firsthand what a difference ductless mini-split ACs can make, you're missing out!

Whether they're used as a supplement for your central air conditioning system or to cool your entire home, ductless mini-split air conditioning systems provide homeowners with...

- **Excellent Efficiency** – Ductless ACs boast high efficiency ratings, and they utilize smaller equipment allowing them to use less energy.
- **Ideal Installation** – Because they don't require ductwork, the installation is quicker. This decreases any "downtime" in your comfort!
- **Awesome Air Quality** – Each indoor unit filters out the air, helping to remove excess dust from the home. The lack of ductwork also reduces the amount of dust being circulated.
- **Minimal Maintenance** – Ductwork needs to be cleaned regularly, and sometimes needs to be repaired. Although filters still need to be changed for ductless ACs, there is no ductwork to clean or repair.

Overall a ductless mini-split AC system saves homeowners money thanks to the efficiency and smaller size of the system! If you're looking to upgrade your air conditioning system – or, if you've found some rooms in your home could use a hand with keeping cool – give us a call!





## Set the Plan for Comfort into Motion

There's an easy way to ensure you stay comfortable all year long: Enroll in a service agreement! Not only will a service agreement keep your equipment in shape, it'll reduce its impact on our planet by helping you conserve energy!

### Benefits of our HVAC maintenance service agreement include...

- Clean & sanitize coils
- Catching small issues before they become bigger problems
- Keeping the equipment running at peak efficiency
- Preventing equipment failures and break downs
- Extending the life expectancy of the equipment

When your HVAC equipment runs properly, it utilizes energy in an efficient manner. This means less wasted energy! It also means your energy dollars are being put to good use.

### Leggett, Inc. features our best deal by far!

We are committed to your preventive maintenance needs and to being there when you need us most. That's why we offer discounted pricing, three-year price lock, seasonal preventive maintenance, repair service within 24 hours at a 10% discount, free use of temporary heaters or spot cooling units if needed, and money back pro-rata satisfaction.

Have you already started taking advantage of our service agreement? If not, give us a call to learn more about how our service plans can help you save on energy costs and how we deliver peace of mind!

## We're Here for Your Water Heating & Softening Needs!

Homeowners in Central Pennsylvania should be aware that this area is known for having a lot of limestone deposits – which give water a hard quality. **That's where our experts come in!** Leggett, Inc. features professional water heater and water softener installation, preventive maintenance, repairs, replacements and upgrades.

We sell and install a host of water quality treatment products and solutions, including whole-house filter systems and water softeners. With Leggett, Inc.'s water treatment solutions you'll have better tasting, safe-to-drink water right from the tap, and you'll never have to buy bottled water again!

In addition to water treatment, we also offer water heating products and services. Whether you're looking for comprehensive service and repairs or the installation of brand new, reservoir or tankless water heaters, we've got just what you need. A new water heating system ...

- Saves you substantially on water heating costs
- Quickly provides you with hot water
- Offers more precise control over energy usage and temperature
- Reduces greenhouse gas emissions compared to older water heating systems

**For your home water heating and softening needs, please call 717-737-4562 and have us look at your equipment and make a recommendation based on what we find! Ask about our bathroom remodeling services, too!**

## Trade-ing Careers

There are few things more rewarding than a career in the trades!

Do you or someone you know like to work with your hands, solving problems and having something different to do day to day? Then working in the HVAC industry might be just the thing you're looking for!

At Leggett, Inc. we're always looking for hard-working individuals with good heads on their shoulders and an aptitude for learning and working hard. Are you interested in starting a new, highly rewarding career? Give us a call to learn more about the employment opportunities available!





Family Owned For 54 Years

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LIC. # PA9401



turn to the experts



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## Seasonal Coupons for You

As a Leggett, Inc. customer, you can take advantage of our Seasonal Coupons that can be found on our website from time to time. Doing so allows us to keep busy, but also gives you opportunities to save on products and services.

Since we're celebrating 54 years of being in business, we currently have a coupon available for **\$54 off of your next service call!** We'll also always waive our service charge if you order preventive maintenance during our off season, and it's at an off season price, too!

**Learn more about the ways you can save with Leggett, Inc.! Visit us online at [leggettinc.com](http://leggettinc.com) or give us a call for more information.**

## Thanks for Being a Part of Our Success

We know that a major part of our growth is the people we surround ourselves with. In our case, it's our customers and our employees that have done so much to help us achieve long-lasting success over the past 50+ years.

First, we want to thank you – our customers – for all you've done to share your happiness with our products and services. Your referrals, reviews and hand-written notes all encourage us to keep striving to do better and better each and every year.

Speaking of referrals, remember that if you do refer someone you know to us and they become a Leggett, Inc. customer that you'll both earn a **\$100 credit usable toward any of our products or services!**

**We also want to acknowledge our loyal and hard-working employees!** Thanks to every one of our team members new and old for your dedication. Our customers know that, when dealing with Leggett, Inc., they're seeing familiar, friendly faces because our team is in it for the long haul – and they have the experience to back up their professionalism!

If you've had a great experience with Leggett, Inc., share it with the world! Leave a review, recommend us on Facebook, or send us a letter that we can share with other customers. Thanks again for being a part of our ever-growing family!