



Maximum Comfort News

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for
56 YEARS

PRESIDENT'S MESSAGE

The Challenge of Change



One thing that is for sure is change. People fight change, we like our comfort zone, and we do whatever is in our power to keep things the same.

Leggett Inc. is committed to the status quo when it comes to customer service, because that's what made us successful. My grandfather, Ernie, and father, Charlie, were pioneers with the phone company back when customer service was king. When my grandfather retired in 1966, he guided my parents Ann and Charlie to start up our company founded on customer service.

My son Matthew, I and our team, honor that commitment to be there when you need us by answering the phone, so you can turn to the Experts at Leggett's, and when you need us most.

As far as change, when it comes to HVAC (Heating, Ventilation, and AC), change is ever constant. Government regulations, in order to save the ozone layer, phased out refrigerant R-22, the standard in the industry since 1928, so it's now obsolete; making repairs, if possible, a huge investment in outdated equipment.

Usage of R410a, the standard refrigerant used in HVAC systems, is now being phased out due to the high amount of greenhouse gas emissions created in its manufacturing, even as government regulators claim they will not halt its production. The price of this refrigerant has gone through the roof also, making it much more expensive for repairs and the equipment.

The new mandated regulations require a hike in efficiencies standards once again starting January 2023. We expect equipment pricing will once again jump, as will availability, and the reliability of brand-new products is always a challenge. The next regulation for the industry engineers to answer is what to replace refrigerant 410a with. We will update you as soon as they figure it out for sure.

When it comes to your comfort peace of mind, Leggett's expert technicians pride themselves on being able to fix most anything, but I like to ask the question, "What is your tolerance to the pain of a break-down, that causes not only discomfort, but either a huge repair bill or an emergency in-season replacement job?" We recommend that you be initiative-taking, by having your systems checked out regularly and upgraded if recommended during the spring or fall, when supply chain issues including labor and materials are not as big of an issue.

We are encouraged about our future because of our commitment to customer service and want to offer a sincere thank you to our customers, team members, and suppliers, for their patience and loyalty during these most difficult times.

Sincerely yours,

Ernie

Ernie Leggett
President

Turn
to the
Experts



We are Hiring!

"Please share the news – Leggett lost several longtime team members due to retirement and we are looking to replace them. We are looking for trainees, as well as technicians, plumbers and electricians, who are team players and can make repairs, service and complete system upgrades. If you know anyone who might be a good fit to join our team of top-notch technicians, please pass the word along and let us know. We want to talk to them about how our system works, and how it will benefit them as well as their family. We stand by our employees and offer great benefits, including 401 K, medical, paid holidays, PTO, and if qualified, PTO within 60 days equaling or better than at your current job. If you know someone who is dependable, a team player, and eager to join a great company with growth opportunities, we want to talk to them. Maybe that someone is you!

Good News/Bad News about New Air Conditioners!

If this past summer got you thinking about upgrading your central air conditioner or heat pump, we have good news and bad (and some in the middle!) for you. Don't worry, we also have suggestions to take the heat out of the bad news!

The Good News:

The Department of Energy has changed the minimum efficiency levels required for all new air conditioners and heat pumps. With an efficiency increase of about 7%, new systems will deliver more cooling (and heating) while using less energy. Higher efficiencies translate to lower electricity costs. That's good news for homeowners across the country.

The In-Between News:

To make things a little more complicated, the laws are different based on where you live. For Pennsylvania and New Jersey and other states in the DOE's designated North Region, any systems produced after Jan. 1 will need to meet the new regulations, but older systems can still be purchased and installed. There is no similar sell-through option in the Southeast Region, including Maryland and Delaware, **where any system purchased or installed after the New Year will have to meet the higher standards.** Adding to the complexity: the efficiency standards are being modified as well, so it may be difficult to compare old and new systems.

The Bad News – And What to Do About It:

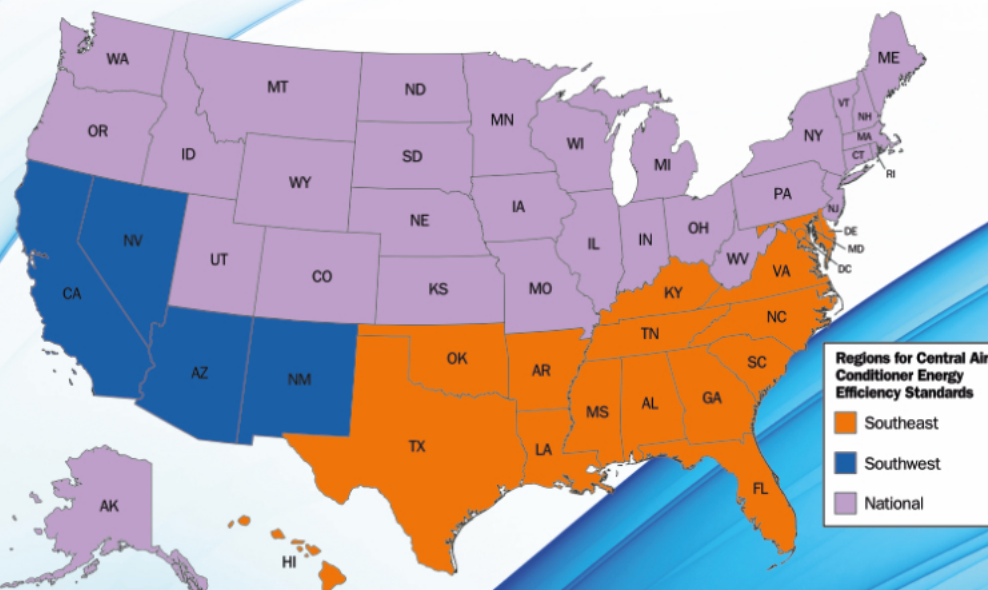
With higher efficiency comes ... you guessed it ... higher initial costs for the equipment and the installation. While this is an investment that will reap lower energy costs for years, many of our customers aren't in a position to make that investment right now.



Here's how to beat the higher prices:

- 1. Call us to inspect your central air conditioner or heat pump today!** We can find and fix anything that's a potential problem, so your system lasts longer and works more efficiently.
- 2. Replace or upgrade components.** We can often replace system components rather than upgrade the entire system to extend its lifespan.
- 3. Upgrade now before prices rise.** If your a/c or heat pump need to be replaced, get started now. We can show you systems within your budget and help locate available financing, rebates and tax credits. Don't wait – with supply chain delays affecting production and shipping, we want to be sure to have your new air conditioner installed before the Jan. 1 deadline.

We're here to help, and can make this transition to higher efficiency cooling as stress-free and affordable as possible. Please call us to schedule your system inspection and check-up, and to discuss other ways to increase your cooling efficiencies.

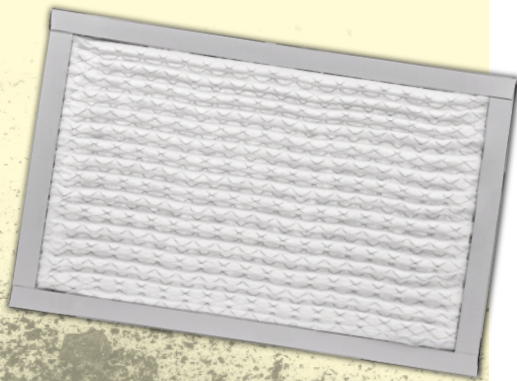


It's Time to Clear the Air

Indoor air quality systems help keep your home free of viruses, bacteria, dust and allergens. They can also remove odors caused by pets, smoking and cooking.

These air purification systems utilize HEPA or other state-of-the-art filters or UV germicidal lighting to cleanse the air that processes through your central heating and cooling equipment. Your indoor air can be as much as five times more polluted than outside air, and home purification systems can be key to keeping your family healthy. These systems are recommended for anyone with asthma and allergies, and the EPA recommends air filtration among its strategies to reduce transmission of airborne diseases. Some studies have even found that reducing indoor air pollution can lower your blood pressure, improve your cardiovascular health, and reduce your risk of diabetes.

Let your entire household breathe easier – talk to us about our air quality solutions today.



Tune-up to Save More

If you haven't called us yet to schedule your annual heating system maintenance, please call *today*. Fall tune-ups get your heating equipment ready for the cold weather and can increase your efficiency by as much as 10 percent. More importantly, during the appointment our technicians will assess your system's health and efficiency, replace any damaged parts, and let you know if you could save even more with an upgrade – replacing the system with a high-efficiency unit.

If we find that your system is likely to fail, we will review your options and make recommendations regarding new equipment. A new unit will use less energy, and that could save you hundreds of dollars a year. Rebates and tax credits, similar to those discussed on page 2, may be available for high efficiency heating systems, and in most situations we can help you access low-interest financing. Call our offices today to schedule your tune-up and start saving.

Got the Winter Skin Itch?

Dry, itchy winter skin. It's annoying, and a sign that your home's humidity level is too low. If your skin is flaking, chances are your lips are chapped, your nasal passages irritated ... even your home's paint, wood floors and furnishings could be cracking!

All that chapping, cracking and irritation can lead to more than just a little discomfort. A properly maintained humidifier can alleviate the environmental dryness that causes nose bleeds, sinus congestion and headaches; ease allergy and asthma symptoms; mitigate the spread of the flu virus; and reduce mucus congestion, snoring and sleep apnea.

There's no need to suffer from winter dryness. Contact us to discuss installing a whole-home humidification system. Whole-home humidification systems distribute just the right amount of soothing moisture through your air ducts to keep you comfortable.

Call or visit our website to learn more about our air quality solutions and schedule a consultation for your new whole-home humidifier. We look forward to making you even more comfortable this winter!



Seal Your Energy Envelope!

Your home's walls, ceilings and flooring are its energy envelope. If not properly sealed, your heated or cooled air will slip through cracks and gaps to get outside.

Sealing your home's energy envelope is one of the first recommendations we make **for homeowners looking to cut their monthly bills or when installing new equipment.**

- ✓ Caulk, seal and weatherstrip around windows and doors
- ✓ Install door sweeps to seal gaps on exterior doors
- ✓ Insulate your attic, crawlspace, walls and floors
- ✓ Replace any cracked or broken windows
- ✓ Consider replacing old windows with low-e glass panes
- ✓ Wrap your heating pipes
- ✓ Remove window air conditioners
- ✓ Add foam gaskets behind electrical switch and outlet faceplates on exterior walls

We're happy to point you in the direction of trusted local partners who can provide professional duct, attic and foam insulation. Just give us a call – and see how much warmer you'll feel when your home is all sealed up!



What to Do if Your Heat Goes Out

Oh no – your heating system shut off! It might be a problem that requires service – and we are available 24/7 for no-heat emergencies – but it could be something you can remedy in a few simple steps.



Oilheat System

1. Check the system:
 - a. Check to see if there is fuel in the storage tank
 - b. Check to see if the circuit breaker tripped
 - c. Make sure the emergency switch is on (there may be two)
2. Set the thermostat at least 10 degrees above room temperature.
3. Press the "Reset" button.
 - a. Press it ONE TIME ONLY.
4. Call us if your heat hasn't started.

Electric Heat

1. Make sure air filter is clean and replace if necessary.
2. Make sure circuit breaker is on. (not tripped) Reset if needed.
3. Turn the thermostat to off position and wait 30 seconds. Reset thermostat to 10 degrees above room temperature.
4. Call us if your heat hasn't started.

Gas/Propane

If you smell gas or propane, do not try to restart the system. Leave the premises and call the fire department and our company immediately. If there is no smell, you can try these steps – but if you are in doubt, call us for an emergency re-start.

A: If You Have a Pilot Light

1. IF YOU SMELL GAS LEAVE THE PREMISES THEN CALL THE FIRE DEPARTMENT, GAS COMPANY AND US. DO NOT GO ANY FURTHER.
2. If there is no gas odor, then
3. Make sure all switches, breakers and thermostats are on.
4. Check to see if pilot is lit.
5. If not, follow manufacturer's instruction for the appliance, make and model, that you have on site.
6. Relight pilot and reset thermostat 10 degrees above room temperature.
7. Call us if your heat hasn't started.

B: If You Have an Electric Ignitor

1. IF YOU SMELL GAS LEAVE THE PREMISES THEN CALL THE FIRE DEPARTMENT, GAS COMPANY AND US. DO NOT GO ANY FURTHER.
2. If there is no gas odor, then
3. Make sure circuit breaker is on (not tripped). Reset if needed.
4. Shut switch off at unit or turn thermostat to off position for at least 30 seconds.
5. Turn all switches back on and set thermostats to 10 degrees above room temperature.
6. Call us if your heat hasn't started.

If you want Peace of Mind, Turn to the Experts: **Leggett, Inc.**
 with over 50 years of experience and
Carrier® with over 100 years of expertise.



Ask about our
 Financing Programs
0% financing
 available for up to 6 years!*



The Carrier Infinity® System Delivers Premium Comfort and Energy-Saving Performance.
 Tailor your indoor comfort to your specific needs with a complete Carrier® Infinity® heating and cooling system with Infinity air purifier. It features occupancy-based temperature control and zoning capabilities, innovative filtration for healthier air and over-the-air software updates that help optimize performance. So however you use your home, you can count on us to make it comfortable.

Maintenance Plans with
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 discounted pricing available.

Ask about current Carrier
 & Utility Company
 Rebates!

10 YEAR
PARTS WARRANTY
INCLUDED*
 Extended 5 & 10-Year Labor
 Warranty Available.

We have high efficiency systems to fit any budget.
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4-Time Winner
Highest Dealer Honor

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Turn to the experts

*0% financing available to qualified homeowners; minimum monthly payments required. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Call for complete details.

FALL 2022



Family Owned For 56 Years

1989 Hummel Avenue
Camp Hill, PA 17011

(717) 737-4562

Visit: www.leggettinc.com

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CHECK OUT SOME OF OUR EXCLUSIVE OFFERS

- ✓ Celebrating 56 years in business with a seasonal coupon for \$56 off your next service call! This coupon must be redeemed during our off season: spring, late summer, fall and late winter.
- ✓ We appreciate our loyal customers! If you prefer us, refer us – both you and your referral will receive a \$100 credit to use on your next service.
- ✓ Have us check on the other systems of your home, such as your plumbing, electrical, HVAC and water heating systems, during your service call and save \$75! Be sure to let us know what other systems need servicing so we can have the proper technician come to you.
- ✓ Get a REME HALO whole-home air purifier installed for just \$895 while we're at your home or office for any other service.
- ✓ **Our best deal by far!** Our service plan owners can enjoy professional seasonal emergency repair service within 24 hours and at a 10% discount. Plus we'll waive our service charge and any overtime or after-hours fees. We'll lock in your price for three years, and if we can't restore your heating or cooling within 24 hours we offer temporary electric heaters and access to our fleet of spot coolers that will give you a good night's sleep, even when it's 95° outside! And we guarantee all of this 100%, or we will return your investment pro rata upon your request.

Celebrating 56 Years

\$56 OFF

Family Owned
for 56 YEARS

Your Next Service Call



This coupon must be redeemed during our off season: spring, late summer, fall and late winter.

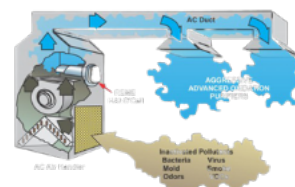
NOTE: PLEASE CALL OUR OFFICE FOR AVAILABLE DATES AND TIMES.

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Get A REME HALO® Whole Home In-Duct Air Purifier

installed for just \$895 while we're at your home or office for any other service



Better life through better air RGF®'s REME® and PHI-CELL® technologies, has proven for over 35 years, to reduce pollutants and microbes in the air and on surfaces throughout your indoor environment. With RGF® you have the peace of mind that you are providing the best possible air for your family, employees and customers.