

Maximum Comfort News

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President's MESSAGE

Inflation Reduction Act (IRA) is Now Law!

Upcoming HVAC IRA Rebate opportunities.



The Inflation Reduction Act has become law, and opportunities in the form of tax breaks may exist for anyone looking to update their HVAC equipment in 2023 and beyond. We are not sure exactly how the system will work, and we will let everyone know when the program is explained in detail. This just happened, so the only thing we know for sure is that the systems must at least be Energy Star® approved. This means that split systems, which have an indoor and outdoor component, must be matched properly to meet the criteria for rebates or tax credit to apply.

If you are looking to take the initiative and are considering an upgrade to your HVAC system, check in with us as well as your tax consultant for now.

We are still learning about the mechanics of the programs, especially the new home efficiency rebates, including the qualification requirements for households and products. Rest assured, we will continue to update you as we gain a better understanding and as the IRA rolls out to the marketplace. We've provided some additional information on these tax incentives inside, on page 2.

We have other valuable information inside this issue to help you lower your bills, reduce your energy needs and cut your greenhouse gas emissions:

- * "Ten Steps for Homeowners to Shrink their Carbon Footprint"
- * "Lower Your Electric Bill"
- * "We'll Make Your Air Conditioning System Purr"
- * "Reclaim Your Windows to the World"

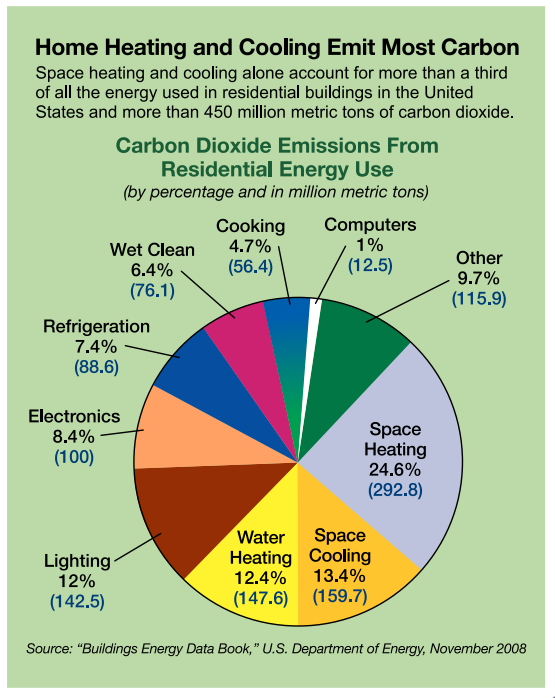
We are proud to have been the region's trusted home comfort service company for 57 years. Your kind words and testimonials mean more to us than you could ever realize. We've shared some customer testimonials on page 6.

Please consider our Expert Plumbing Services when needed. You can save the \$75.00 service charge when you bundle your HVAC and Plumbing services.

Our company is here to help you save more and enjoy more. If you have any questions, please don't hesitate to call me at (717) 737-4562 or visit www.leggettinc.com.

Sincerely yours,

Ernie
Ernie Leggett
President





DON'T FORGET: New Tax Incentives Available for Energy Efficient Upgrades

Have you been thinking about upgrading your heating or cooling systems this year? With credits and other rebates available, there has never been a better time to do it.

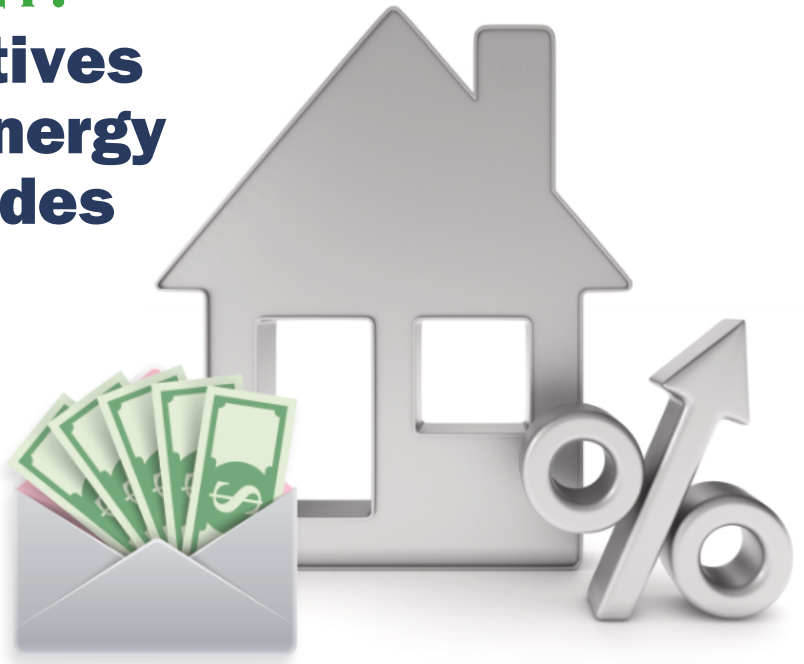
In our Fall 2022 Maximum Comfort newsletter, we explained the new efficiency standards and minimum efficiency levels required for all air conditioners and heat pumps manufactured after January 1, 2023. The good news is that the minimum efficiency level has increased by roughly 7%. In the North Region, including Pennsylvania and New Jersey, contractors can continue to install lower-efficiency systems that were produced before the deadline. In the Southeast Region, which includes Maryland and Delaware, all installations after January 1 must meet the new energy standards.

Also starting in January 2023, homeowners can earn tax incentives for energy-efficient upgrades made to their homes through the Inflation Reduction Act (IRA).

TAX CREDITS FOR AIR-SOURCE HEAT PUMPS AND CENTRAL AIR CONDITIONERS

Tax incentives are included in the IRA to help offset costs for homeowners who make the proper energy efficiency upgrades to their homes. When you combine these IRA tax credits and the money you will save on monthly energy bills with a new heating or cooling system, it will pay for itself in no time.

Homeowners can claim a tax credit of 30% of the project cost: \$2,000 maximum for new air-source heat pumps, \$1,200 maximum credit for ducted central air conditioners* (Must meet or exceed efficiency requirements.)



WHOLE HOME EFFICIENCY REBATES

The IRA also includes whole-home energy efficiency rebates of up to \$8,000 for upgrades and efficiency projects that provide proven energy savings. Each state will be responsible for managing the rebate program and authorization of projects to qualify. Unfortunately, these rebates are not yet available; the Department of Energy is still developing the requirements and documentation to provide direction to states, tax professionals, and home service providers. Guidance is anticipated later this year, and we hope to be able to help you qualify for these rebates by next fall.

We are happy to explain these tax incentives and new efficiency requirements in further detail; just give us a call. Contact us for more information or to schedule an inspection to help find the perfect new heating and cooling system for your home.

We are not tax experts. Speak with your tax professional to see how these tax credits affect you.

WE ARE HIRING!

Please share the news- We're hiring! We stand by our employees and offer competitive salaries and a variety of benefits. Do you have a friend or family member who is reliable, a team player, and eager to join a great company with growth opportunities? We want to talk to them. Maybe that someone is you! Please contact us.

We take pride in our company's strong culture and inclusive work environment. Our dedicated staff take the time to make sure your voice is heard. A company is only as great as the people who work for it, which is why we do whatever we can to make you feel appreciated, respected and welcomed.

If you or someone you know is interested in this exciting employment opportunity, please contact us!



Reclaim Your Windows to the World

If you are still using window air conditioning units, you are losing out on all the benefits a window has to offer: a view of your yard ... fresh breezes wafting through your home ... sunlight to chase away shadows and nourish your house plants. Set your windows free by installing a top-of-the-line ductless mini-split system and let the sunshine in! 2023 is the year to ditch those clunky window units and upgrade to a ductless mini-split system. Here's why!

Tax Credits and Rebates Available

Beginning in January 2023, homeowners can take advantage of the numerous tax incentives for energy-efficient upgrades outlined in the Inflation Reduction Act (IRA) of 2022. We have a wide range of ductless mini-split systems that fit the energy-efficiency criteria to earn you tax credits for upgrading.

Sky-High Efficiency Ratings

Not only is that noisy window unit blocking your view, but it is also hiking up your energy costs. When you combine the tax incentives you get from the IRA with the monthly savings of your high-efficiency ductless mini-split system, it will quickly pay for itself.

A Perfect Fit for Every Home

Were you interested in upgrading to a central air conditioning system but were told that your home wasn't the "right fit?" With a ductless mini-split system, every home is the "right fit." They can be installed in virtually every home, unlike ducted central air conditioning systems.

It Pulls Double Duty

Many ductless mini-splits do more than cool your homes; these models can also be used for heating, especially as the seasons start to change. It will deliver a seamless transition from cooling to heating, and you won't have to lug around heavy window units.

Room-by-Room Control

With individual air handlers in each room, everyone in your household can control their own comfort. Remote controls adjust the thermostat settings so your family "bear" can hibernate in a polar environment, while rooms for seniors or infants can be kept at more moderate temperatures.

New Addition? No Problem

Did you make any new additions to your home recently, or are you tired of that one area of the house that never seems to reach a comfortable temperature? Ductless mini-split systems are perfect for single-room-focused heating and cooling and can be a great introduction to piecing together a fully comprehensive mini-split system.

Don't waste your time and effort lifting bulky window air conditioners and blocking out the sunshine in your home. Contact us today to speak with a professional about upgrading to a ductless mini-split system!

We'll Make Your Air Conditioning System Purr

If you don't take proper care of your central air conditioning system, it can screech and hiss and yowl like a mad cat! Our technicians can tame any pesky problems and have your cooling equipment purring like a contented kitty in no time.

Getting an A/C tune-up will save you money and improve your comfort in the short and long term. Perks of a tune-up include:

- ✓ **Increased energy efficiency** – An air conditioning tune-up keeps your system performing at peak operating efficiency and provides cool air throughout your entire home.
- ✓ **Prolonging your air conditioner's lifespan** – Tune-ups allow our professionals to find and fix potential equipment issues before they become severe. We'll help prevent serious malfunctions and breakdowns, keeping your system running with ease for years to come.
- ✓ **Reducing your energy bills** – Getting an annual tune-up prevents your central air conditioner from overworking. You'll be able to keep your home cooler while using less electricity, saving you money without breaking a sweat!

During a tune-up, our expert technicians will:

- ✓ Check your thermostat and settings
- ✓ Inspect and adjust all controls
- ✓ Clean the A/C unit to remove dirt and debris
- ✓ Recommend replacement parts as needed
- ✓ Perform part testing to restore maximum efficiency

Unfortunately, your comfort equipment doesn't have nine lives, so protecting the one it has is vital to your home comfort. Give us a call for your annual cooling and heating system tune-up and we'll have your equipment feeling like the king of the jungle.



Ten Steps to Shrink Your Carbon Footprint

When it comes to helping our planet and reducing our carbon emissions, we all have some pretty big shoes to fill. Luckily for us, reducing greenhouse gases can be a lot easier and more affordable than one may think. That's why we've put together this list of ten ways to shrink your carbon footprint.

1. Combine online orders: In order to reduce emissions from shipping and packaging, have all the items in your online cart shipped together rather than in increments.

2. Drive less: Taking mass transportation, riding your bike or even using your own two feet to get to and fro can help tremendously.

3. Upgrade to higher efficiency systems: Heat pumps can provide year-round comfort thanks to their heating and cooling settings. New, higher efficiency boilers and furnaces can also cut your footprint by as much as a ton of carbon a year.

4. Cut down on plastic: Plastic production actually accounts for over 3% of total U.S. energy consumption. Use reusable and recyclable products instead.

5. Check your home's insulation: Having cracks or gaps in your home allows hot or cold air from your house to escape, forcing your comfort system to work harder and use more energy.



6. Unplug electronics not in use: Many smaller electric appliances like televisions and cable boxes continue using energy even when they have been turned off. Use a power strip to easily switch the power off.

7. Shop for more locally produced food: It's been estimated that 13% of U.S. greenhouse gas emissions result from the production and transport of food. Shopping for locally produced food can help reduce those emissions.

8. Recycle: Recycling plastics, paper, glass and items that you no longer use is one of the most effective ways of keeping the planet clean.

9. Avoid over-charging mobile devices: Don't charge your phone, laptop or smartwatch overnight. Overnight charging can waste energy, cause higher electric bills, and degrade battery life, causing you to charge it more often.

10. Take shorter showers: Taking too long in the shower can use up a lot of energy.

Bonus Tip: Using less energy also helps lower your carbon footprint. You can find more easy-to-do tips in the companion article below.

Following these helpful tips can promote cleaner air, healthier living, and a greener planet. Don't get cold feet when it comes to reducing your carbon footprint, start with these steps today!

Lower Your Electric Bill!

As the weather starts to heat up, homeowners often crank up their air conditioners and do whatever they can to stay cool. If you find your wallet burning up from electric bills, try following these helpful conservation tips.

*** Schedule your air conditioner tune-up:**

Getting an annual cooling system tune-up can help ensure that your equipment is performing at peak operating efficiency. Learn more about tune-ups in our "We'll Make Your Air Conditioner System Purr" article on page 3.

*** Install a programmable thermostat:**

A programmable thermostat operates on a pre-set schedule that provides the comfort you need and saves energy while you're away. You can save as much as 10% a year on your electric bill.

*** Use more shade:** Simply closing the blinds and keeping the lights off

during the day can help you stay cool while preserving your home's energy.

*** Check your vents:** Dirty or blocked air vents can force your central air conditioner to work harder, costing you more money. Vacuum and clean your vents regularly and move any furniture or appliances that may be blocking them.

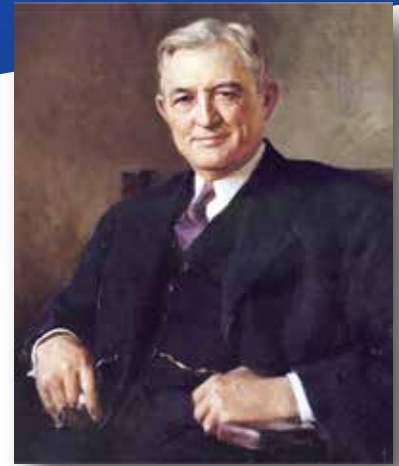
*** Use your ceiling fans more often:** Ceiling fans are a great way to get the cool air you need at a fraction of the cost. By moving the air around the

room, fans create a wind chill effect to make you feel cooler, allowing you to raise the temperature on your thermostat or turn your A/C off altogether.

Don't let your summer plans melt away because of intimidating electric bills. These effective energy saving tips can help you save money. Using less energy also lowers your carbon footprint! Get more tips by checking out our "Ten Steps to Shrink Your Carbon Footprint."



If you want Peace of Mind, Turn to the Experts: **Leggett, Inc.**
 Carrier® with 120 years of innovation. Leggett, Inc. with 57 years of great customer service



Willis Carrier

Before the invention of modern air conditioning, hot, steamy weather often meant lost workdays and sleepless nights. Willis Haviland Carrier designed the first modern air conditioning system, launching an industry that would fundamentally change the way we live, work and play.

- 1902** Willis Haviland Carrier, an engineer best known for inventing modern air conditioning. Carrier's first electrical air conditioning system was used to dehumidify air in a printing press.
- 1911** Willis Carrier's *Rational Psychrometric Formulae* brought science he formulated with a slide rule, his knowledge and expertise to what had been a wild-guess-design of air conditioning systems, and in the process made Carrier an international name. The chart is still used by engineers to this day.
- 1914** Willis Carrier completed a "compact, concise, and complete book on air" which engineers used to "design, specify, sell, buy, service, or operate equipment that handles air." The formulas that Carrier's scientific method presented to the industry are still valid today.
- 1915** Willis Carrier formed the Carrier Corporation, a company specializing in the manufacture and distribution of heating, ventilating, and air conditioning systems.
- 2023** Carrier Engineering is still pioneering the way forward by investing in advanced research and development and partnering with the Department of Energy and the Environmental Protection Agency toward creating sustainability when it comes to protecting the earth's limited resources and environment.

So, turn to the experts, Carrier & Leggett, Inc.

Sustaining Carrier's Vision

Willis Carrier's legacy lives on today as the company he founded continues to reinvent the industry and shape the world we live in. Carrier leads the industry with energy-efficient products and manufacturing practices. Every day, Carrier brings productivity and comfort to the world through new innovations - all built on energy efficiency and sustainability.

Maintenance Plans with priority service and discounted pricing available.

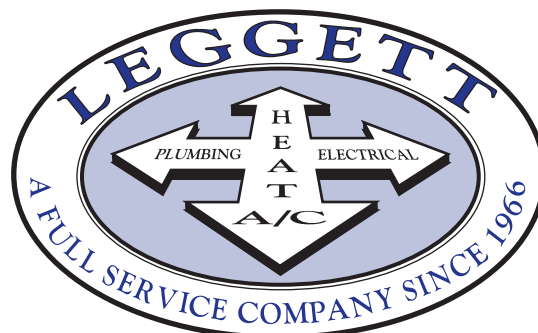
0% financing available for up to 6 years!*

Ask about current Carrier and utility company rebates.

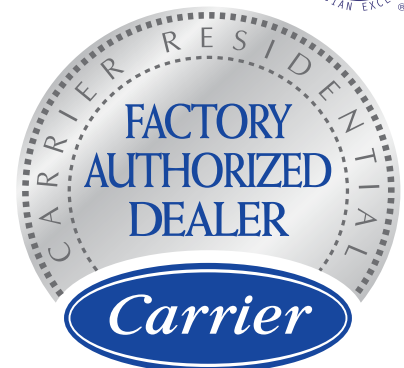


**4-Time Winner
 Highest Dealer Honor**

We have high efficiency systems to fit any budget.
ALWAYS MAKE THE SURE CALL



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Turn to the experts

*0% financing available to qualified homeowners; minimum monthly payments required. Warranty period is five years if not registered in 90 days. Jurisdictions where warranty restrictions are not allowed automatically receive a 10-year parts warranty. See warranty certificate at carrier.com. Call for complete details.

SPRING 2023



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Turn to the experts

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What Customers Like You are Saying

"OUTSTANDING job and explained in detail how and why he was doing what he did and made appropriate recommendations to promote better use of our system. Our heat pump sounds better and there is more air flow."

"I was able to call their hotline and get someone to investigate right away. I've been very happy with everyone I've interacted with. I recommend this outfit to anyone and everyone. Outstanding work and customer service."

"I will never go anywhere else from now on, they have won me over as a customer for life!!!"

"I've been a customer for 20 years because I never have to worry if the work is done correctly."

"They made us an immediate priority. They moved around appointments, worked with our schedules, offered space heaters for over the weekend, and overall took care of us! They are incredibly professional, definitely experts in their field, and took the time to answer all of our questions and make us feel comfortable with our new equipment. Would highly recommend to anyone in need of HVAC services."

"They were extremely busy, I felt like I was important to them and they cared about helping to restore my AC."

"The ladies at the front office are all amazing, friendly, timely and knowledgeable people. Customer service still applies with this company!"

"My wife really appreciated the extra step of putting on booties and putting down the carpet to keep the floors clean from the muddy mess outside!!"

People ask us what sets us apart, but rather than telling you ourselves, we'll let you see what our customers have posted on Google! We are proud of our 5-star rating. Please look us up on Google or go to the Reviews page on leggettinc.com to read more!

